#### Phụ lục VI

#### Appendix VI

(Ban hành kèm theo Quyết định số 21/QĐ-SGDVN ngày 21/12/2021 của Tổng Giám đốc Sở Giao dịch Chứng khoán Việt Nam về Quy chế Công bố thông tin tại Sở Giao dịch Chứng khoán Việt Nam) (Issued with the Decision No. 21/QD-SGDVN on 21/12/2021 of the CEO of Vietnam Exchange on the Information Disclosure Regulation of Vietnam Exchange)

CÔNG TY CỔ PHẢN TẬP ĐOÀN THIÊN LONG THIEN LONG GROUP CORPORATION CỘNG HOÀ XÃ HỘI CHỦ NGHĨA VIỆT NAM Độc lập - Tự do - Hạnh phúc THE SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness

> TP. HCM, ngày 25 tháng 01 năm 2025 HCMC, 25 January 2025

## CÔNG BỐ THÔNG TIN INFORMATION DISCLOSURE

### Kính gửi: Sở Giao dịch Chứng khoán Việt Nam/ Sở Giao dịch Chứng khoán thành phố Hồ Chí Minh To: Vietnam Exchange/ Hochiminh Stock Exchange

1. Tên tổ chức/Name of organization: CÔNG TY CỔ PHẦN TẬP ĐOÀN THIÊN LONG/ THIEN LONG GROUP CORPORATION

- Mã chứng khoán/Mã thành viên/ Stock code/ Broker code: TLG

- Địa chỉ/Address: Tầng 10, Sofic Tower, Số 10 Đường Mai Chí Thọ, Phường Thủ Thiêm, TP. Thủ Đức, TP.HCM/ 10th Floor, Sofic Tower, 10 Mai Chi Tho Street, Thu Thiem Ward, Thu Duc City, HCMC

- Điện thoại liên hệ/*Tel*.: +84 28 3750 5555 Fax: +84 28 3750 5577

- E-mail: ir@thienlongvn.com

2. Nội dung thông tin công bố/*Contents of disclosure*:

- Báo cáo tài chính riêng Quý IV năm 2024./ Separate financial statements for the fourth quarter of 2024.

- Báo cáo tài chính hợp nhất Quý IV năm 2024./ Consolidate financial statements for the fourth quarter of 2024.

3. Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 25/01/2025 tại đường dẫn https://thienlonggroup.com/quan-he-co-dong /*This information was published on the company 's website on 25/01/2025, as in the link https://thienlonggroup.com/quan-he-co-dong.* 

Chúng tôi xin cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố/*We hereby certify that the information provided is true and correct and we bear the full responsibility to the law.* 



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TRẦN PHƯƠNG NGA







# SEPARATE FINANCIAL STATEMENTS FOR THE FOURTH QUARTER OF 2024

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# CORPORATE INFORMATION

Enterprise registration certificate	No. 0301464830 dated 14 March 2005 was initially issued by the Department of Planning and Investment of Ho Chi Minh City with the latest 23rd amendment dated 09 December 2024				
Board of Directors	Mr. Co Gia Tho Ms. Tran Thai Nhu Ms. Co Ngan Binh Ms. Co Cam Nguyet Mr. Tayfun Uner Mr. Pham Nguyen Tri Mr. Nguyen Dinh Tam	Chairman Member Member Member Member Member			
Board of Supervision	Ms. Nguyen Thi Bich Nga Ms. Ta Hong Diep Ms. Vu Thi Thanh Nga	Head Member Member			
Chief Executive Officer	Ms. Tran Phuong Nga	Chief Executive Officer			
Legal representative	Ms. Tran Phuong Nga	Chief Executive Officer			
Registered office	10th Floor, Sofic Tower, No. 10 Mai Chi Tho Street, Thu Thiem Ward, Thu Duc City, Ho Chi Minh City, Vietnam				

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# SEPARATE BALANCE SHEET

AS AT 31 DECEMBER 2024

Code	ASSETS	Note	Closing balance VND	Opening balance VND
100	A. CURRENT ASSETS		834,518,388,301	599,836,311,202
<b>110</b> 111 112	I. Cash and cash equivalents Cash Cash equivalents	3	<b>325,010,756,644</b> 197,010,756,644 128,000,000,000	<b>130,268,365,211</b> 130,268,365,211 -
<b>120</b> 123	II. Short-term investments Investments held to maturity	4(a)	<b>98,900,000,000</b> 98,900,000,000	<b>218,200,000,000</b> 218,200,000,000
<b>130</b> 131 132 135 136 137	III. Short-term receivables Short-term trade accounts receivable Short-term prepayments to suppliers Short-term lending Other short-term receivables Short-term allowances for doubtful debts	5 6 7	<b>240,367,967,190</b> 201,471,394,727 1,082,829,727 36,000,000,000 2,720,676,145 (906,933,409)	<b>135,214,144,996</b> 113,653,874,171 1,202,884,878 16,000,000,000 4,357,385,947
<b>140</b> 141 149	IV. Inventories Inventories Provision for decline in value of inventories	8	<b>26,670,130,882</b> 27,286,364,158 (616,233,276)	<b>25,647,428,976</b> 27,331,716,269 (1,684,287,293)
<b>150</b> 151 152 153	V. Other current assets Short-term prepaid expenses Value added tax ("VAT") to be reclaimed Tax and other receivables from the State	9(a) 14(a)	<b>143,569,533,585</b> 4,045,124,622 135,832,971,911 3,691,437,052	<b>90,506,372,019</b> 3,700,938,579 83,724,829,672 3,080,603,768
200	B. LONG-TERM ASSETS		1,211,395,579,575	1,170,113,275,736
<b>210</b> 216	I. Long-term receivables Other long-term receivables		<b>2,751,456,276</b> 2,751,456,276	<b>2,644,867,629</b> 2,644,867,629
220 221 222 223 227 228	II. Fixed assets Tangible fixed assets - Historical cost - Accumulated depreciation Intangible fixed assets - Historical cost	10(a) 10(b)	<b>18,410,770,303</b> 13,925,782,316 <i>42,159,261,721</i> (28,233,479,405) 4,484,987,987 54,820,374,315	<b>19,063,373,705</b> 12,418,343,488 <i>41,944,050,641</i> (29,525,707,153) 6,645,030,217 54,820,374,315
229 250 251 252 253 254	- Accumulated amortisation III. Long-term investments Investments in subsidiaries Investments in associate Investments in other entities Provision for long-term investments	4(b) 4(b) 4(b) 4(b)	(50, 335, 386, 328) <b>1,188,904,607,065</b> 1,180,045,715,761 40,000,000,000 30,685,000,000 (61,826,108,696)	(48,175,344,098) <b>1,139,085,025,235</b> 1,110,045,715,761 40,000,000,000 30,685,000,000 (41,645,690,526)
<b>260</b> 261 262	IV. Other long-term assets Long-term prepaid expenses Deferred income tax assets	9(b) 11	<b>1,328,745,931</b> 1,328,745,931 -	<b>9,320,009,167</b> 2,484,518,452 6,835,490,715
270	TOTAL ASSETS		2,045,913,967,876	1,769,949,586,938

#### SEPARATE BALANCE SHEET AS AT 31 DECEMBER 2024 (continued)

Code	RESOURCES	Note	Closing balance VND	Opening balance VND
300	C. LIABILITIES		301,129,071,409	205,868,192,404
<b>310</b> 311 312 313 314 315 319 320	I. Short-term liabilities Short-term trade accounts payable Short-term advances from customers Tax and other payables to the State Payables to employees Short-term accrued expenses Other short-term payables Short-term borrowings	12 13 14(b) 15 16 17	<b>298,624,996,213</b> 215,942,737,215 6,492,116,844 2,081,256,937 4,067,592,577 15,731,186,742 5,063,121,071	<b>204,862,896,404</b> 116,935,392,629 1,335,056,835 1,138,024,071 4,261,501,716 15,006,271,412 4,480,421,906 19,979,101,008
322	Bonus and welfare fund	22	49,246,984,827	41,727,126,827
<b>330</b> 341 342	II. Long-term liabilities Deferred income tax payables Provision for long-term liabilities	11 18	<b>2,504,075,196</b> 1,598,251,196 905,824,000	<b>1,005,296,000</b> - 1,005,296,000
400	D. OWNERS' EQUITY		1,744,784,896,467	1,564,081,394,534
<b>410</b> 411 412 412 418 421 421a 421b	I. Capital and reserves Owners' contributed capital - Ordinary shares with voting rights Share premium Investment and development fund Undistributed earnings - Undistributed post-tax profits of previous years - Undistributed post-tax profit of current year	19;20 20 20 20	<b>1,744,784,896,467</b> 864,535,750,000 864,535,750,000 361,633,483,771 261,896,462,556 256,719,200,140 - 256,719,200,140	<b>1,564,081,394,534</b> 785,944,530,000 785,944,530,000 361,633,483,771 261,896,462,556 154,606,918,207 - 154,606,918,207

#### 440 TOTAL RESOURCES

CÔNG TY CÔNG TY CÔ PHÂN TẬP ĐOÀN SH THIỆN LONG SHU ĐIỆC - TP. HÔ CH CAMM

2,045,913,967,876

Dao Xuan Nam Preparer Nguyen Ngoc Nhon Chief accountant Tran Phuong Nga Chief Executive Officer 24 January 2025

1,769,949,586,938

### SEPARATE INCOME STATEMENT

FOR THE FOURTH QUARTER OF 2024 AND YEAR ENDED 31 DECEMBER 2024

Code		Note	Quarter 4 FY2024 VND	Quarter 4 FY2023 VND	Current year VND	Previous year VND
01	Revenue from sales of goods and rendering of services		224,078,995,432	184,021,404,171	1,043,665,820,301	780,068,921,665
02	Less deductions		(5,459,583)	(465,759,391)	(15,427,884)	(476,415,391)
10	Net revenue from sales of goods and rendering of services	24	224,073,535,849	183,555,644,780	1,043,650,392,417	779,592,506,274
11	Cost of goods sold and services rendered	25	(165,692,461,609)	(129,228,895,813)	(770,293,536,098)	(570,467,451,305)
20	Gross profit from sales of goods and rendering of services		58,381,074,240	54,326,748,967	273,356,856,319	209,125,054,969
21	Financial income	26	17,176,460,605	10,215,248,106	385,971,264,748	351,882,958,408
22	Financial expenses	27	(11,299,428,104)	(3,854,227,663)	(24,270,900,471)	(13,480,415,569)
	- Including: Interest expense	27	( <b>T</b> .)	(17,242,238)	(59,116,244)	(101,914,839)
25	Selling expenses	28	(43,394,394,783)	(28,706,300,779)	(127,710,860,098)	(118,765,444,879)
26	General and administration expenses	29	(32,066,792,463)	(24,982,668,961)	(109,185,468,355)	(98,511,417,732)
30	Net operating profit		(11,203,080,505)	6,998,799,670	398,160,892,143	330,250,735,197
31	Other income		162,892,003	162,015,901	2,951,299,488	1,787,641,625
32	Other expenses		(168,913,943)	(19,782,902)	(696,131,482)	(109,082,031)
40	Net other income	30	(6,021,940)	142,232,999	2,255,168,006	1,678,559,594
<b>50</b> 51	Accounting profit before tax Current corporate	31	(11,209,102,445)	7,141,032,669	400,416,060,149	331,929,294,791
	income/(expense) tax		3,542,529,783	1982 - 1982 1982	(3,195,856,305)	
52	Deferred Corporate income/(expense) tax	31	(2,036,079,150)	(2,050,652,531)	(8,433,741,911)	(1,593,817,367)
60	Profit after tax		(9,702,651,812)	5,090,380,138	388,786,461,933	330,335,477,424

Dao Xuan Nam Preparer

Nguyen Ngoc Nhon Chief accountant



Tran Phuong Nga Chief Executive Officer 24 January 2025

#### SEPARATE CASH FLOW STATEMENT

FOR THE FOURTH QUARTER OF 2024 AND YEAR ENDED 31 DECEMBER 2024 (Indirect method)

Code	(maneet method)	Quarter 4 FY2024 VND	Quarter 4 FY2023 VND	Current year VND	Previous year VND
	CASH FLOWS FROM OPERATING ACTIVITIES				
01	Accounting profit before tax Adjustments for:	(11,209,102,445)	7,141,032,669	400,416,060,149	331,929,294,791
02 03 04	<ul><li>Depreciation and amortisation</li><li>Provisions/(reversal of provisions)</li></ul>	1,860,101,748 10,210,884,136	1,676,036,928 3,771,689,662	7,122,523,988 19,919,825,562	6,950,424,808 11,661,406,709
05 06 <b>08</b>	(gains)/losses Profits from investing activities Interest expense Operating profit/(loss) before changes	(10,743,153,913) (3,999,802,936) -	(4,582,670,582) (2,942,756,431) 17,242,238	(10,743,153,913) (366,918,285,573) 59,116,244	(4,582,670,582) (341,295,304,668) 101,914,839
•••	in working capital	(13,881,073,410)	5,080,574,484	49,856,086,457	4,765,065,897
09 10 11 12 14 15 17 <b>20</b>	(Increase)/decrease in receivables Decrease in inventories Increase/(decrease) in payables Increase in prepaid expenses Interest paid Corporate income tax paid Other payments on operating activities <b>Net cash outflows from operating</b>	40,721,048,833 (4,527,407,795) (22,886,648,258) 1,299,915,341 (3,657,782,320) (3,018,362,791)	36,658,183,129 (6,019,426,320) 8,141,315,559 1,098,341,755 - - - (1,266,096,596)	(138,356,488,602) 45,352,111 106,437,326,134 811,586,478 (76,358,482) (3,657,782,320) (42,776,938,314)	(42,809,103,799) 4,104,441,343 44,239,161,772 (246,264,080) (97,165,751) - (44,731,834,686)
	activities	(5,950,310,400)	43,692,892,011	(27,717,216,538)	(34,775,699,304)
	CASH FLOWS FROM INVESTING ACTIVITIES				
21 22 23	Purchases of fixed assets Proceeds from disposals of fixed assets Term deposits placed at banks and loan	(54,000,000)	(36,000,000)	(6,479,331,697) 1,803,113,718	(928,433,818) 875,654,545
23	granted Collection of term deposits placed at	(10,500,000,000)	(78,000,000,000)	(465,700,000,000)	(274,200,000,000)
24 25 26	banks Investments in other entities Proceeds from divestment in other	208,000,000,000 (70,000,000,000)	20,000,000,000	565,000,000,000 (70,000,000,000)	140,000,000,000 (26,798,500,000)
	entities	5 744 004 577	-	-	7,000,000,000
27 <b>30</b>	Dividends and interest received Net cash inflows from investing	5,711,204,577	898,096,157	366,277,701,045	338,027,307,351
	activities CASH FLOWS FROM FINANCING	133,157,204,577	(57,137,903,843)	390,901,483,066	183,976,028,078
	ACTIVITIES				
31 33 34 36	<ul><li>33 Proceeds from borrowings</li><li>34 Repayments of borrowings</li></ul>	- - - - -	8,000,000,000 19,979,101,008 -	(19,979,101,008) (157,200,071,500)	8,000,000,000 19,979,101,008 (5,169,230,757) (272,280,585,500)
<b>40</b>	Dividends paid Net cash outflows from financing activities	(78,594,453,000) (78,594,453,000)		(177,179,172,508)	
50	Net (decrease)/increase in cash	48,612,441,177	14,534,089,176	186,005,094,020	(100,270,386,475)
<b>60</b> 61	Cash at beginning of year Effect of foreign exchange differences	<b>267,661,018,054</b> 8,737,297,413	<b>110,783,261,094</b> 4,951,014,941	<b>130,268,365,211</b> 8,737,297,413	<b>225,587,736,745</b> 4,951,014,941
	<u> </u>				
70	Cash at end of year	325,010,756,644		01325.030.756,644	130,268,365,211

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Dao Xuan Nam Preparer Nguyen Ngoc Nhon Chief accountant 5

ĐOA THIEN LO TPHO

Tran Phuong Nga Chief Executive Officer 24 January 2025

No. 08/2025/CV-TLG

Re: Explanation of Consolidated Business Results, Seperate Business Results for Q4 and the Fiscal Year Ending 31/12/2024.

## SOCIALIST REPUBLIC OF VIETNAM

Independence - Freedom - Happiness

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Ho Chi Minh City, January 24, 2025

## <u>*To:*</u> - STATE SECURITIES COMMISSION - HO CHI MINH CITY STOCK EXCHANGE

Thien Long Group Joint Stock Company (Stock Code: TLG) would like to explain the fluctuations in business results presented in the consolidated financial statements and separate parent company financial statements for Q4 and the fiscal year ending December 31, 2024, compared to the same period last year as follows:

#### **Consolidated Business Results:**

Consolidated net revenue for Q4 2024 reached VND 847 billion, an increase of VND 158 billion, equivalent to a 23% increase compared to the same period last year. Accumulated revenue for the year reached VND 3,759 billion, an increase of VND 297 billion, equivalent to an 8.6% increase compared to the previous year.

Consolidated profit after tax (after deducting minority shareholder interests) for Q4 2024 reached VND 39 billion, an increase of VND 10 billion, equivalent to a 36% increase compared to the same period last year. Accumulated profit for the year reached VND 462 billion, an increase of VND 103 billion, equivalent to a 28.6% increase compared to the previous year.

The overall market demand improved relatively in Q4 this year, coupled with stable growth in export revenue, both of which contributed to the increase in net revenue compared to 2023.

Gross profit improved significantly compared to the same period last year, along with reduced operating costs thanks to effective cost management. These major factors contributed to the increase in profit after tax compared to 2023.

#### Parent Company Business Results:

Parent company net revenue for Q4 2024 reached VND 224 billion, an increase of VND 41 billion, equivalent to a 22% increase compared to the same period last year. Accumulated revenue for the year reached VND 1,044 billion, an increase of VND 264 billion, equivalent to a 34% increase compared to the previous year.

Parent company loss after tax for Q4 2024 was VND 10 billion, compared to a loss of VND 2 billion in the same period last year. Accumulated profit for the year reached VND 389 billion, an increase of VND 58 billion, equivalent to an 18% increase compared to the previous year.

The increase in net revenue for the parent company compared to the same period is mainly attributed to export revenue, including the transfer of export revenue from subsidiaries to the parent company. The revenue increase contributed to the gross profit increase, along with the profit transfer from subsidiaries amounting to VND 350 billion this year, compared to VND 330 billion last year, resulting in an increase in parent company profit after tax compared to last year.

The above outlines the main fluctuations in consolidated business results and parent company business results for Q4 and the fiscal year ending December 31, 2024, compared to the same period last year.

Respectfully,



TRAN PHUONG NGA