





### INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX-MONTH PERIOD ENDED 30 JUNE 2025

| TABLE OF CONTENTS   | PAGE    |
|---|---------|
| Corporate information   | 1 - 2   |
| Statement of the Chief Executive Officer                                    | 3       |
| Report on the review of interim consolidated financial information          | 4 - 5   |
| Interim consolidated balance sheet (Form B 01a – DN/HN)                     | 6 - 7   |
| Interim consolidated income statement (Form B 02a – DN/HN)                  | 8       |
| Interim consolidated cash flow statement (Form B 03a – DN/HN)               | 9       |
| Notes to the interim consolidated financial statements (Form B 09a – DN/HN) | 10 - 56 |

### **CORPORATE INFORMATION**

| <b>Enterprise</b> | registration |
|-------------------|--------------|
| certificate       |              |

No. 0301464830 dated 14 March 2005 was initially issued by the Department of Planning and Investment of Ho Chi Minh City and the latest 23rd amendment dated 9 December 2024

| Board | ΩĒ | Diraci | ore  |
|-------|----|--------|------|
| DUALU | OI | DHEG   | LUIS |

| Mr. Co Gia Tho        | Chairman                          |
|-----------------------|-----------------------------------|
| Ms. Co Cam Nguyet     | Member                            |
| Mr. Nguyen Dinh Tam   | Member                            |
|                       | cum Member of the Audit Committee |
| Ms. Tran Phuong Nga   | Member (from 10 April 2025)       |
| Mr. Co Tran Co Nguyen | Member (from 10 April 2025)       |
| Ms. Co Tran Dinh Dinh | Member (from 10 April 2025)       |
| Mc Tiou Von Triph     | Independent Member                |

| Ms. Co Tran Dinh Dinh | Member (from 10 April 2 |
|-----------------------|-------------------------|
| Ms. Tieu Yen Trinh    | Independent Member      |
|                       | (from 10 April 2025)    |
| Mr. Le Trung Thanh    | Independent Member      |
|                       |                         |

(from 10 April 2025)

Mr. Pham Ngoc Tuan

Independent Member

our Head of the Audit (

cum Head of the Audit Committee

HÂN

)OÀ

(from 10 April 2025)

Ms. Tran Thai Nhu
Member (until 10 April 2025)
Ms. Co Ngan Binh
Mr. Tayfun Uner
Member (until 10 April 2025)
Independent Member

(until 10 April 2025) Independent Member (until 10 April 2025)

### **Audit Committee (\*)**

Mr. Pham Ngoc Tuan
Head of Committee
(from 10 April 2025)
Mr. Nguyen Dinh Tam
Member

(from 10 April 2025)

### **Board of Supervisors (\*)**

Ms. Nguyen Thi Bich Nga

Chief Supervisor (until 10 April 2025) Member (until 10 April 2025)

Ms. Ta Hong Diep Ms. Vu Thi Thanh Nga

Mr. Pham Nguyen Tri

0 - 0:- The

Member (until 10 April 2025)

### **Chief Executive Officer**

Ms. Tran Phuong Nga

Chief Executive Officer

### **CORPORATE INFORMATION (continued)**

Legal Representative

Ms. Tran Phuong Nga

Chief Executive Officer

Registered office

10th Floor, Sofic Tower, No. 10, Mai Chi Tho Street,

An Khanh Ward, Ho Chi Minh City, Vietnam

**Auditor** 

PwC (Vietnam) Limited

(\*) Pursuant to the Resolution No. 01/2025/NQ-ĐHĐCĐ dated 10 April 2025 of the 2024 Annual General Meeting of Shareholders, the General Meeting of Shareholders of the Company approved the change in the Company's management structure. Accordingly, the Company established an Audit Committee under the Board of Directors and ceased the operation of the Board of Supervisors.



### STATEMENT OF THE CHIEF EXECUTIVE OFFICER

Statement of responsibility of the Chief Executive Officer of the Company in respect of the Interim Consolidated Financial Statements

The Chief Executive Officer of Thien Long Group Corporation ("the Company") is responsible for preparing the interim consolidated financial statements of the Company and its subsidiaries (together, "the Group") which give a true and fair view of the interim consolidated financial position of the Group as at 30 June 2025, and of its interim consolidated financial performance and its interim consolidated cash flows for the six-month period then ended. In preparing these interim consolidated financial statements, the Chief Executive Officer is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent; and
- prepare the interim consolidated financial statements on a going-concern basis unless it is inappropriate to presume that the Group will continue in business.

The Chief Executive Officer is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the interim consolidated financial position of the Group and enable interim consolidated financial statements to be prepared which comply with the basis of accounting set out in Note 2 to the interim consolidated financial statements. The Chief Executive Officer is also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud or error.

### Approval of the Interim Consolidated Financial Statements

I hereby approve the accompanying interim consolidated financial statements as set out on pages 6 to 56 which give a true and fair view of the interim consolidated financial position of the Group as at 30 June 2025, and of its interim consolidated financial performance and its interim consolidated cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of interim consolidated financial statements.

CÔNG TY
CỔ PHẦN
TẬP ĐOÀN
THIỆN LONG

Tran Phuong Nga Chief Executive Officer Legal Representative Ho Chi Minh City, SR Vietnam 26 August 2025



### REPORT ON THE REVIEW OF INTERIM CONSOLIDATED FINANCIAL INFORMATION TO THE SHAREHOLDERS OF THIEN LONG GROUP CORPORATION

We have reviewed the accompanying interim consolidated financial statements of Thien Long Group Corporation ("the Company") and its subsidiaries (together, "the Group") which were prepared on 30 June 2025, and approved by the Chief Executive Officer on 26 August 2025. The interim consolidated financial statements comprise the interim consolidated balance sheet as at 30 June 2025, the interim consolidated income statement, the interim consolidated cash flow statement for the six-month period then ended, and explanatory notes to the interim consolidated financial statements including significant accounting policies, as set out on pages 6 to 56.

HIÊN

### The Chief Executive Officer's Responsibility

The Chief Executive Officer of the Company is responsible for the preparation and the true and fair presentation of these interim consolidated financial statements of Company in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on the preparation and presentation of interim consolidated financial statements, and for such internal control which the Chief Executive Officer determines is necessary to enable the preparation and presentation of the interim consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express a conclusion on the interim consolidated financial statements based on our review. We conducted our review in accordance with Vietnamese Standard on Review Engagements 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity.

A review of interim consolidated financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



### **Auditor's Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim consolidated financial statements do not present fairly, in all material respects, the consolidated financial position of the Group as at 30 June 2025, its consolidated financial performance and its consolidated cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on the preparation and presentation of interim consolidated financial statements.

### **Other Matter**

The report on the review of interim consolidated financial statements is prepared in Vietnamese and English. Should there be any conflict between the Vietnamese and English versions, the Vietnamese version shall take precedence.

HÂ )O

L

For and on behalf of PwC (Vietnam) Limited

Quach Thanh Chau
Audit Practising Licence No.:

0875-2023-006-1

Authorised signatory

Report reference number: HCM17368

Ho Chi Minh City, SR Vietnam

26 August 2025

### ----

### INTERIM CONSOLIDATED BALANCE SHEET AS AT 30 JUNE 2025

| Code | ASSETS  | Note  | Closing balance<br>VND             | Opening balance<br>VND             |
|------|---|-------|------------------------------------|------------------------------------|
| 100  | CURRENT ASSETS                                |       | 2,944,996,294,307                  | 2,670,706,305,975                  |
| 110  | Cash and cash equivalents                     | 3     | 394,998,032,225                    | 700,074,273,053                    |
| 111  | Cash  |       | 274,332,032,225<br>120,666,000,000 | 334,874,273,053<br>365,200,000,000 |
| 112  | Cash equivalents                              |       |                                    |                                    |
| 120  | Short-term investments                        |       | 480,200,000,000                    | 360,900,000,000                    |
| 123  | Investments held to maturity                  | 4(a)  | 480,200,000,000                    | 360,900,000,000                    |
| 130  | Short-term receivables                        |       | 931,449,378,777                    | 649,050,923,753                    |
| 131  | Short-term trade accounts receivable          | 5     | 885,100,164,025                    | 612,821,383,076                    |
| 132  | Short-term prepayments to suppliers           | 6     | 28,671,437,843                     | 14,624,171,905                     |
| 135  | Short-term lendings                           | 7     | 16,000,000,000                     | 16,000,000,000                     |
| 136  | Other short-term receivables                  | 8(a)  | 10,063,051,226                     | 12,303,121,563                     |
| 137  | Provision for doubtful debts - short-term     | 9     | (8,385,274,317)                    | (6,697,752,791)                    |
| 140  | Inventories                                   | 10    | 940,917,999,397                    | 784,896,481,994                    |
| 141  | Inventories                                   |       | 993,073,339,304                    | 833,963,734,982                    |
| 149  | Provision for decline in value of inventories |       | (52,155,339,907)                   | (49,067,252,988)                   |
| 150  | Other current assets                          |       | 197,430,883,908                    | 175,784,627,175                    |
| 151  | Short-term prepaid expenses                   | 11(a) | 22,778,531,769                     | 23,135,505,351                     |
| 152  | Value added tax ("VAT") to be reclaimed       | 16(a) | 174,418,587,421                    | 143,451,017,773                    |
| 153  | Tax and other receivables from the State      | 16(b) | 233,764,718                        | 9,198,104,051                      |
| 200  | LONG-TERM ASSETS                              |       | 820,465,695,990                    | 688,855,057,514                    |
| 210  | Long-term receivables                         |       | 12,290,109,985                     | 14,717,155,781                     |
| 216  | Other long-term receivables                   | 8(b)  | 12,290,109,985                     | 14,717,155,781                     |
| 220  | Fixed assets                                  |       | 511,032,326,614                    | 528,291,326,958                    |
| 221  | Tangible fixed assets                         | 12(a) | 488,761,497,027                    | 504,876,115,604                    |
| 222  | Historical cost                               |       | 1,366,470,965,245                  | 1,341,014,256,759                  |
| 223  | Accumulated depreciation                      |       | (877,709,468,218)                  | (836,138,141,155)                  |
| 227  | Intangible fixed assets                       | 12(b) | 22,270,829,587                     | 23,415,211,354                     |
| 228  | Historical cost                               |       | 81,627,687,736                     | 81,114,342,736                     |
| 229  | Accumulated amortisation                      |       | (59,356,858,149)                   | (57,699,131,382)                   |
| 240  | Long-term assets in progress                  |       | 21,344,995,299                     | 20,391,542,457                     |
| 242  | Construction in progress                      | 13    | 21,344,995,299                     | 20,391,542,457                     |
| 250  | Long-term investments                         |       | 211,114,932,433                    | 64,214,208,000                     |
| 252  | Investments in associates                     | 4(b)  | 183,994,932,433                    | 37,200,000,000                     |
| 253  | Investments in other entities                 | 4(b)  | 30,685,000,000                     | 30,685,000,000                     |
| 254  | Provision for long-term investments           | 4(b)  | (3,565,000,000)                    | (3,670,792,000)                    |
| 260  | Other long-term assets                        |       | 64,683,331,659                     | 61,240,824,318                     |
| 261  | Long-term prepaid expenses                    | 11(b) | 51,535,889,922                     | 48,699,473,781                     |
| 262  | Deferred income tax assets                    | 22    | 13,147,441,737                     | 12,541,350,537                     |
| 270  | TOTAL ASSETS                                  |       | 3,765,461,990,297                  | 3,359,561,363,489                  |

The notes on pages 10 to 56 are an integral part of these interim consolidated financial statements.

### INTERIM CONSOLIDATED BALANCE SHEET AS AT 30 JUNE 2025 (continued)

| Code | RESOURCES                                | Note   | Closing balance<br>VND  | Opening balance<br>VND  |
|------|--|--------|-------------------------|-------------------------|
| 300  | LIABILITIES                              |        | 1,299,683,151,905       | 1,012,333,480,318       |
| 310  | Short-term liabilities                   |        | 1,273,720,629,155       | 985,667,030,318         |
| 311  | Short-term trade accounts payable        | 14     | 331,059,522,602         | 260,159,397,874         |
| 312  | Short-term advances from customers       | 15     | 18,580,660,747          | 8,135,085,608 📏         |
| 313  | Tax and other payables to the State      | 16(c)  | 96,252,127,058          | 48,759,143,419 😤        |
| 314  | Payable to employees                     | 17     | 41,392,042,477          | 43,977,764,490          |
| 315  | Short-term accrued expenses              | 18     | 197,116,676,634         | 81,163,548,557          |
| 319  | Other short-term payables                | 19     | 2,634,462,157           | 7,621,951,212           |
| 320  | Short-term borrowings                    | 20(a)  | 518,539,626,653         | 486,603,154,331         |
| 322  | Bonus and welfare funds                  | 26     | 68,145,510,827          | 49,246,984,827 /        |
| 330  | Long-term liabilities                    |        | 25,962,522,750          | 26,666,450,000          |
| 338  | Long-term borrowings                     | 20(b)  | 6,195,560,000           | 6,195,560,000           |
| 342  | Provision for long-term liabilities      | 21     | 19,766,962,750          | 20,470,890,000          |
| 400  | OWNERS' EQUITY                           |        | 2,465,778,838,392       | 2,347,227,883,171       |
| 410  | Capital and reserves                     |        | 2,465,778,838,392       | 2,347,227,883,171       |
| 411  | Owners' capital                          | 23, 24 | 864,535,750,000         | 864,535,750,000         |
| 411a | - Ordinary shares with voting rights     |        | 86 <i>4,535,750,000</i> | 86 <i>4,535,750,000</i> |
| 412  | Share premium                            | 24     | 361,633,483,771         | 361,633,483,771         |
| 417  | Foreign exchange differences             | 24     | 2,933,383,253           | 2,019,934,276           |
| 418  | Investment and development funds         | 24     | 261,896,462,556         | 261,896,462,556         |
| 421  | Undistributed earnings                   | 24.    | 976,271,417,345         | 857,949,709,802         |
| 421a | - Undistributed post-tax profits         |        |                         |                         |
| 1210 | of previous years                        |        | 681,472,852,566         | 489,876,419,155         |
| 421b | - Post-tax profit of current period/year |        | 294,798,564,779         | 368,073,290,647         |
| 429  | Non-controlling interests                | 24     | (1,491,658,533)         | (807,457,234)           |
| 440  | TOTAL RESOURCES                          |        | 3,765,461,990,297       | 3,359,561,363,489       |
|      |  |        |                         |                         |

Dao Xuan Nam Preparer Nguyen Ngoc Nhon Chief Accountant Tran Phuong Nga Chief Executive Officer 26 August 2025

CỔ PHẦN TẬP ĐOÀN

### INTERIM CONSOLIDATED INCOME STATEMENT FOR THE SIX-MONTH PERIOD ENDED 30 JUNE 2025

| Code     |  | Note           | Current period<br>VND              | Previous period<br>VND           |
|----------|--|----------------|------------------------------------|----------------------------------|
| 01       | Revenue from sales of goods and rendering of services            |                | 2,048,200,948,681                  | 2,021,013,458,613                |
| 02       | Less deductions  |                | (7,884,939,967)                    | (5,213,118,292)                  |
| 10       | Net revenue from sales of goods and rendering of services        | 29             | 2,040,316,008,714                  | 2,015,800,340,321                |
| 11       | Cost of goods sold and services rendered                         | 30             | (1,029,801,880,379)                | (1,086,449,980,435)              |
| 20       | Gross profit from sales of goods and rendering of services       |                | 1,010,514,128,335                  | 929,350,359,886                  |
| 21       | Financial income   | 31             | 27,373,502,875                     | 29,495,486,942                   |
| 22       | Financial expenses   | 32             | (17,406,517,796)                   | (10,482,355,801)                 |
| 23       | <ul> <li>Including: Interest expense</li> </ul>                  | 32             | (9,724,794,542)                    | (6,245,797,625)                  |
| 24       | Profit sharing from associates                                   |                | 3,606,007,433                      | (0.00 500 004 000)               |
| 25       | Selling expenses   | 33             | (489,585,589,837)                  | (362,598,604,829)                |
| 26       | General and administration expenses                              | 34             | (161,319,460,519)                  | (173,201,005,002)                |
| 30       | Net operating profit   |                | 373,182,070,491                    | 412,563,881,196                  |
| 31       | Other income   |                | 7,627,811,445                      | 4,703,687,624                    |
| 32       | Other expenses   |                | (570,647,373)                      | (483,007,317)                    |
| 40       | Net other income   |                | 7,057,164,072                      | 4,220,680,307                    |
| 50       | Accounting profit before tax                                     |                | 380,239,234,563                    | 416,784,561,503                  |
| -4       | Oto-in-come toy ("CIT") current                                  | 35             | (80,586,144,656)                   | (70,141,533,443)                 |
| 51       | Corporate income tax ("CIT") - current                           | 35             | 606,091,200                        | (16,839,881,419)                 |
| 52       | CIT - deferred   | 33             |                                    |                                  |
| 60       | Profit after tax   |                | 300,259,181,107                    | 329,803,146,641                  |
| 61<br>62 | Attributable to: Owners of the Company Non-controlling interests |                | 301,573,103,142<br>(1,313,922,035) | 330,650,405,424<br>(847,258,783) |
| 02       | Non-controlling interests  |                | (1,010,022,000)                    | ())                              |
| 70<br>71 | Basic earnings per share<br>Diluted earnings per share           | 27(a)<br>27(b) | 3,139<br>3,139                     | 3,442<br>3,442                   |
|          |  |                | 030146483                          |                                  |

Dao Xuan Nam Preparer Nguyen Ngoc Nhon Chief Accountant Tran Phuong Nga Chief Executive Officer 26 August 2025

CỘNG TY CỔ PHẦN TẬP ĐOÀN

The notes on pages 10 to 56 are an integral part of these interim consolidated financial statements.

1146

ĴNG ĴPH

### INTERIM CONSOLIDATED CASH FLOW STATEMENT FOR THE SIX-MONTH PERIOD ENDED 30 JUNE 2025 (Indirect method)

| Code                 | ÷   | Note | Current period<br>VND | Previous period<br>VND |
|----------------------|---|------|-----------------------|------------------------|
|                      | CASH FLOWS FROM OPERATING ACTIVITIES                  |      |                       |                        |
| 01                   | Accounting profit before tax Adjustments for:         |      | 380,239,234,563       | 416,784,561,503        |
| 02                   | Depreciation and amortisation                         |      | 46,823,325,309        | 48,296,784,603         |
| 03                   | Provisions  |      | 4,196,758,155         | 14,154,133,263         |
| 04                   | Unrealised foreign exchange gains                     |      | (7,769,654,736)       | (7,570,185,505)        |
| 05                   | Profits from investing activities                     |      | (17,685,076,893)      | (12,688,064,893)       |
| 06                   | Interest expense                                      |      | 9,724,794,542         | 6,245,797,625          |
| 08                   | Operating profit before changes in working capital    |      | 415,529,380,940       | 465,223,026,596        |
| 09                   | Increase in receivables                               |      | (303,072,732,448)     | (344,220,335,124)      |
| 10                   | (Increase)/decrease in inventories                    |      | (159, 109, 604, 322)  | 77,161,400,202         |
| 11                   | Increase in payables                                  |      | 198,955,803,986       | 75,701,825,945         |
| 12                   | (Increase)/decrease in prepaid expenses               |      | (2,041,939,363)       | 6,987,935,910          |
| 14                   | Interest paid   |      | (10,028,439,376)      | (6,339,219,357)        |
| 15                   | CIT paid  |      | (37,469,907,065)      | (28,323,947,501)       |
| 17                   | Other payments on operating activities                |      | (37,599,286,363)      | (27,225,226,324)       |
| 20                   | Net cash inflows from operating activities            |      | 65,163,275,989        | 218,965,460,347        |
|                      | CASH FLOWS FROM INVESTING ACTIVITIES                  |      |                       |                        |
| 21                   | Purchases of fixed assets and other long-term assets  |      | (34,627,533,733)      | (44,589,130,676)       |
| 22                   | Proceeds from disposals of fixed assets               |      | 1,072,343,434         | 2,477,465,228          |
| 23                   | Term deposits placed at banks                         |      | (478,500,000,000)     | (603,131,000,000)      |
| 24                   | Collection of lending, term deposits placed at banks  |      | 359,200,000,000       | 446,642,000,000        |
| 25                   | Investments in other entities                         |      | (143,188,925,000)     | -                      |
| 27                   | Dividends and interest received                       |      | 16,066,007,036        | 13,711,358,841         |
| 30                   | Net cash outflows from investing activities           |      | (279,978,108,263)     | (184,889,306,607)      |
|                      | CASH FLOWS FROM FINANCING ACTIVITIES                  |      |                       |                        |
| 33                   | Proceeds from borrowings                              |      | 648,049,161,443       | 562,463,275,099        |
| 33<br>34             | Repayments of borrowings                              |      | (616,112,689,121)     | (501,032,501,937)      |
| 3 <del>4</del><br>36 | Dividends paid  |      | (129,680,362,500)     |                        |
| <b>40</b>            | Net cash (outflows)/inflows from financing activities |      | (97,743,890,178)      | 61,430,773,162         |
| 40                   | Net cash (outnows)/millows from midnering detivates   |      |                       |                        |
| 50                   | Net (decrease)/increase in cash and cash equivalents  | 3    | (312,558,722,452)     | 95,506,926,902         |
| 60                   | Cash and cash equivalents at beginning of period      | 3    | 700,074,273,053       | 243,232,641,902        |
| 61                   | Effect of foreign exchange differences                |      | 7,482,481,624         | 5,816,938,365          |
| 70                   | Cash and cash equivalents at end of period            | 3    | 394,998,032,225       | 344,556,507,169        |
|                      | 4 · · · · · · · · · · · · · · · · · · ·               |      | 014644                |                        |

Dao Xuan Nam Preparer Nguyen Ngoc Nhon Chief Accountant Tran Phuong Nga Chief Executive Officer 26 August 2025

CÔNG TY CỔ PHẦN TẬP ĐOÀN

The notes on pages 10 to 56 are an integral part of these interim consolidated financial statements.

### NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX-MONTH PERIOD ENDED 30 JUNE 2025

### 1 GENERAL INFORMATION

Thien Long Group Corporation (the "Company") is a joint stock company established in SR of Vietnam pursuant to the Enterprise registration certificate No. 0301464830 dated 14 March 2005 which was issued by the Department of Planning and Investment of Ho Chi Minh City and the latest 23rd amendment dated 9 December 2024.

The Company's shares were listed on the Ho Chi Minh Stock Exchange ("HOSE") on 26 March 2010 with the stock trading code "TLG" pursuant to Decision No. 20/QĐ-SGDHCM dated 2 February 2010 of the HOSE.

Owners of the Company include Thien Long An Thinh Investment Corporation, Mr. Co Gia Tho and other shareholders. Details of the capital contribution are presented in Note 23(b).

The Company and its subsidiaries (together, "the Group")'s principal activities are to manufacture and trade stationary products, classroom equipment, plastic teaching instruments, plastic household appliances, stamps printing, tampo (pad) printing, flexo printing and performing screen - printing and pressing on products.

The normal business cycle of the Group is 12 months.

As at end of period, the Group had 3,003 employees (as at beginning of period: 2,977 employees).

As at end of period, the Company had 5 direct investment subsidiaries, 2 indirect investment subsidiaries, 1 direct associate and 1 indirect associate as disclosed in Note 4(b) – Investments (as at beginning of period: 5 direct investment subsidiaries, 2 indirect investment subsidiaries and 1 direct associate). Details are as follows:

|     |   |                                     |                                       | At end of p            |                               | At begin | ning              | of period                     |
|-----|---|-------------------------------------|---------------------------------------|------------------------|-------------------------------|----------|-------------------|-------------------------------|
| No. |   | Principal activities                | Places of incorporation and operation | % of<br>ownership<br>% | % of<br>voting<br>rights<br>% | owners   | 6 of<br>ship<br>% | % of<br>voting<br>rights<br>% |
|     | Direct subsidiaries   |                                     |                                       |                        |                               |          |                   |                               |
| 1   | South Thien Long<br>Manufacturing Trading                       | Manufacturing and trading           | Ho Chi Minh<br>City                   | 100                    | 100                           | r        | 100               | 100                           |
| 2   | Company Limited Tan Luc South Trading and Service One Member    | stationery<br>Trading<br>stationery | Ho Chi Minh<br>City                   | 100                    | 100                           |          | 100               | 100                           |
| 3   | Company Limited Thien Long Long Thanh Manufacturing and Trading | Manufacturing and trading           | Dong Nai<br>Province                  | 100                    | 100                           |          | 100               | 100                           |
| 4   | Company Limited Thien Long Global Trading                       | stationery<br>Trading               | Ho Chi Minh<br>City                   | 100                    | 100                           |          | 100               | 100                           |
| 5   | and Service Company Limited FlexOffice Pte. Ltd.                | stationery<br>Trading<br>stationery | Singapore                             | 100                    | 100                           |          | 100               | 100                           |
|     | Indirect subsidiaries   |                                     |                                       |                        |                               |          |                   |                               |
| 1   | ICCO Marketing (M)<br>SDN. BHD.                                 | Trading stationery                  | Malaysia                              | 60                     | 60                            | ٠        | 60                | 60                            |
| 2   | Clever World Joint Stock<br>Company                             | Trading stationery                  | Ho Chi Minh<br>City                   | 96.43                  | 96.43                         | 9        | 4.44              | 94.44                         |



### 1 GENERAL INFORMATION (continued)

|     |  |   |                                       | At end of         | period                   | At beginning      | of period                |
|-----|--|---|---------------------------------------|-------------------|--------------------------|-------------------|--------------------------|
| No. |  | Principal activities                                    | Places of incorporation and operation | % of<br>ownership | % of<br>voting<br>rights | % of<br>ownership | % of<br>voting<br>rights |
|     | Direct associate   |   |                                       |                   |                          |                   |                          |
| 1   | Pega Holdings Joint Stock<br>Company                             | Trading stationery                                      | Ho Chi Minh<br>City                   | 40                | 40                       | 40                | 40                       |
| 1   | Indirect associate<br>Phuong Nam Cultural<br>Joint Stock Company | Manufacturing<br>and trading<br>books and<br>stationery | Ho Chi Minh<br>City                   | 49.49             | 49.49                    | -                 | -                        |

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 2.1 Basis of preparation of interim consolidated financial statements

The interim consolidated financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of interim consolidated financial statements. The interim consolidated financial statements have been prepared under the historical cost convention except for investments in associates as presented in Note 2.5.

The accompanying interim consolidated financial statements are not intended to present the interim consolidated financial position, interim consolidated financial performance and interim consolidated cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam's. The accounting principles and practices utilised in Vietnam may differ from those generally accepted in countries and jurisdictions other than Vietnam.

The interim consolidated financial statements in the Vietnamese language are the official interim statutory consolidated financial statements of the Group. The interim consolidated financial statements in the English language have been translated from the Vietnamese version.

### 2.2 Fiscal year

The Group's fiscal year is from 1 January to 31 December.

The interim consolidated financial statements are prepared for the six-month period from 1 January to 30 June.





### NOT CÔN TẬP HIỀ

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.3 Currency

The interim consolidated financial statements are measured and presented in Vietnamese Dong ("VND"), which the Company's accounting currency.

On consolidating, if the currencies used on financial statements of subsidiaries are different from that of the Company, the Company is required to translate those financial statements into the currency used in the Company's consolidated financial statements under the following principles:

- Assets and liabilities of overseas subsidiaries is translated at actual exchange rate at the year end;
- Undistributed earnings or losses are translated based on the translation of income and expenses in the income statement;
- Items of the income statement and the cash flow statement are translated at the average exchange rate of the accounting year; and
- The cumulative amount of exchange differences is presented in a separate component of equity at "Foreign exchange differences" in the interim consolidated balance sheet.

### 2.4 Exchange rates

Transactions arising in foreign currencies are translated at exchange rates ruling at the transaction dates. Foreign exchange differences arising from these transactions are recognised in the interim consolidated income statement.

Monetary assets and liabilities denominated in foreign currencies at the interim consolidated balance sheet date are respectively translated at the buying and selling exchange rates at the interim consolidated balance sheet date of the commercial banks with which the Group regularly transacts. Foreign currencies deposited in banks at the interim consolidated balance sheet date are translated at the buying exchange rate of the commercial banks where the Group opens its foreign currency accounts. Foreign exchange differences arising from these translations are recognized in the interim consolidated income statement.

### 2.5 Basis of consolidation

### **Subsidiaries**

Subsidiaries are all entities over which the Group has the power to govern the financial and operating policies in order to gain future benefits from their activities generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

### 2.5 Basis of consolidation (continued)

### Subsidiaries (continued)

The purchase method of accounting is used to account for the acquisition of subsidiaries by the Group. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued, and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any non-controlling interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the interim consolidated income statement.

Inter-company transactions, balances and unrealised gains and losses on transactions between group companies are eliminated.

Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

The financial statements of the Group's subsidiaries are prepared for the same accounting period. If there are differences in end dates, the gap must not exceed 3 months. Adjustments are made to reflect impacts of significant transactions and events occurring between the end dates of the subsidiaries' accounting period and that of the Group's. The length of the reporting period and differences in reporting date must be consistent between periods.

### Non-controlling transactions and interests

Non-controlling interests ("NCI") are measured at their proportionate share of the acquiree's identifiable net assets at date of acquisition.

Transactions leading to the change in the Group's ownership interest that does not result in a loss of control is accounted for as a transaction with owners. The difference between the change in the Group's share of net assets of the subsidiary and any consideration paid or received from divestment of the Group's interest in the subsidiary is recorded directly in the undistributed earnings under equity.

Transactions leading to the change in the Group's ownership interest that results in a loss of control, the difference between the Group's share in the net assets of the subsidiary and the net proceeds from divestment is recognised in the consolidated income statement. The retained interest in the entity will be accounted for as either an investment in another entity or an investment to be accounted for as equity since the divestment date.

HÔ

### 2.5 Basis of consolidation (continued)

### **Associates**

Associates are investments that the Group has significant influence but not control over and the Group would generally have from 20% to less than 50% of the voting rights of the investee. Investments in associates are accounted for using the equity method of accounting and are initially recognized at cost. The Group's investment in associates includes goodwill identified on acquisition, net of any accumulated impairment loss.

Subsequently, the Group's share of the post-acquisition profits or losses of its associates is recognised in the interim consolidated income statement increase or decrease to the carrying amount of the investment. Dividends or profits distributed from the associates must be accounted for as a reduction in the carrying value of the investment. Additionally, adjustments to the carrying value of the investment must also be made when the Group's interest changes due to changes in the equity of the investee that are not reflected in the investee's profit or loss for the accounting period. If the Group's share of losses in an associate equals or exceeds the carrying amount of the investment, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of associate.

Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

Unrealised gains and losses on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associate.

### 2.6 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash at banks, and other short-term investments with an original maturity of three months or less.

### 2.7 Receivables

Receivables represent trade receivables from customers arising from sales of goods and rendering of services, and non-trade receivables from others are stated at cost. Provision for doubtful debts is made for each outstanding amount based on overdue days in payment according to the initial payment commitment (exclusive of the payment rescheduling between parties), or based on the estimated loss that may arise. The difference between the provision of this period and the provision of the previous period is recognised as an increase or decrease of general and administration expenses in the period. Bad debts are written off when identified as uncollectible.

Receivables are classified into short-term and long-term receivables on the interim consolidated balance sheet based on the remaining period from the interim consolidated balance sheet date to the maturity date.

### 2.8 Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined by the weighted average method and includes all costs of purchase and other directly-related costs incurred in bringing the inventories to their present location and condition. In the case of manufactured products, cost includes all direct expenditure and production overheads based on normal levels of operating activity. Net realisable value is the estimated selling price in the normal course of business, less the estimated costs of completion and selling expenses.

The Group applies the perpetual method for inventories.

Provision is made, where necessary, for obsolete, slow-moving and defective inventory items. The difference between the provision of this period and the provision of the previous period is recognised as an increase or decrease of cost of goods sold in the period.

### 2.9 Investments

### (a) Investments held to maturity

Investments held to maturity are investments which the Group has positive intention and ability to hold until maturity.

Investments held to maturity include term deposits for interest earning. Those investments are initially accounted for at cost. Subsequently, the Chief Executive Officer reviews all outstanding investments to determine the amount of provision to recognise at the period end.

Provision for diminution in value of Investments held to maturity is made when there is evidence that the investment is uncollectible in whole or in part. Changes in the provision balance during the accounting period are recorded as an increase or decrease in financial expenses. A reversal, if any, is made only to the extent the investment is restored to its original cost.

Investments held to maturity are classified into short-term and long-term Investments held to maturity on the interim consolidated balance sheet based on the remaining period from the interim consolidated balance sheet date to the maturity date.

### (b) Investments in associates

Investments in associates are accounted for using the equity method when preparing the interim consolidated financial statements (Note 2.5).

### 2.9 Investments (continued)

### (c) Investments in other entities

Investments in other entities are investments in equity instruments of other entities without controlling rights or co-controlling rights, or without significant influence over the investee. These investments are accounted for initially at cost. Subsequently, the Chief Executive Officer reviews all outstanding investments to determine the amount of provision to recognise at the period end.

Provision for investments in other entities is made when there is a diminution in value of the investments at the period end. It is calculated based on market value if market value can be determined reliably. If market value cannot be determined reliably, the provision for investments in other entities is calculated based on the loss of investees.

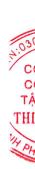
Changes in the provision balance during the accounting period are recorded as an increase or decrease in financial expenses. A reversal, if any, is made only to the extent the investment is restored to its original cost.

### 2.10 Lendings

Lendings are lendings granted for the earning interest under agreements among parties but not for being traded as securities.

Lendings are initially recognised at cost. Subsequently, the Chief Executive Officer reviews all outstanding amounts to determine the amount of provision to recognise at the period end. Provision for doubtful lendings is made for each lending based on overdue days in payment of principals according to the initial payment commitment (exclusive of the payment rescheduling between parties) or based on the estimated loss that may arise. Changes in the provision balance during the accounting period are recorded as an increase or decrease in financial expenses. A reversal, if any, is made only to the extent the investment is restored to its original cost.

Lendings are classified into short-term and long-term lendings on the interim consolidated balance sheet based on the remaining term of the lendings as at the interim consolidated balance sheet date.



### 2.11 Fixed assets

### Tangible and intangible fixed assets

Fixed assets are stated at historical cost less accumulated depreciation and amortisation. Historical cost includes expenditure that is directly attributable to the acquisition of the fixed assets bringing them to their suitable condition for their intended use. Expenditure incurred subsequently which has resulted in an increase in the future economic benefits expected to be obtained from the use of fixed assets, can be capitalised as an additional historical cost. Otherwise, they are charged to the interim consolidated income statement when incurred in the period.

### Depreciation and amortisation

Fixed assets are depreciated and amortised using the straight-line basis so as to write off the depreciable amount of the fixed assets over their estimated useful lives. Depreciable amount equals to the historical cost of fixed assets recorded in the interim consolidated financial statements minus (-) the estimated disposal value of such assets. The estimated useful lives of each asset class are as follows:

| Plant, buildings and structures | 3 - 25 years |
|---------------------------------|--------------|
| Machinery and equipment         | 3 - 15 years |
| Motor vehicles                  | 6 - 8 years  |
| Office equipment                | 2 - 7 years  |
| Molds and other fixed assets    | 3 - 5 years  |
| Computer software               | 1 - 10 years |
| Copyrights, patents             | 2 - 3 years  |

Land use rights are comprised of land use rights with an indefinite useful life, recorded at historical cost and are not amortised.

### Disposals

Gains or losses on disposals are determined by comparing net disposal proceeds with the carrying amount of the fixed assets and are recognised as income or expense in the interim consolidated income statement.

### Construction in progress

Construction in progress represents the cost of assets in the course of installation or construction for production, rental or administrative purposes, or for purposes not yet determined, which are recorded at cost and are comprised of such necessary costs to construct, repair and maintain, upgrade, renew or equip the projects with technologies as construction costs; costs of tools and equipment; project management expenditures; construction consulting expenditures; and capitalised borrowing costs for qualifying assets in accordance with the Group's accounting policies. Depreciation of these assets, on the same basis as other fixed assets, commences when they are ready for their intended use.

PHA P BO

) HC

### 330. Y N A NO

G

H

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.12 Operating leases

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the interim consolidated income statement on a straight-line basis over the term of the lease.

### 2.13 Prepaid expenses

Prepaid expenses include short-term and long-term prepayments on the interim consolidated balance sheet. Short-term prepaid expenses represent prepayments for services; or tools that do not meet the recognition criteria for fixed assets for a period not exceeding 12 months or a business cycle from the date of prepayments. Long-term prepaid expenses represent prepayments for services; or tools, which do not meet the recognition criteria for fixed assets for a period exceeding 12 months or more than one business cycle from the date of prepayments. Prepaid expenses are recorded at historical cost and allocated on a straight-line basis over their estimated useful lives.

Prepayments for land rental contracts which are not recorded as intangible assets as described in Note 2.11 are recorded as prepaid expenses and allocated using the straight-line basis over the prepaid lease term.

### 2.14 Payables

Classifications of payables are based on their nature as follows:

- Trade accounts payable are trade payables arising from purchase of goods and services; and
- Other payables are non-trade payables, and payables not relating to purchases of goods and services.

Payables are classified as short-term and long-term payables on the interim consolidated balance sheet based on remaining period from the interim consolidated balance sheet date to the maturity date.

### 2.15 Borrowings

Borrowings include borrowings from banks.

Borrowings are classified into short-term and long-term borrowings on the interim consolidated balance sheet based on the remaining period from the interim consolidated balance sheet date to the maturity date.

Borrowing costs are recognised in the interim consolidated income statement when incurred.

### 2.16 Accrued expenses

Accrued expenses include liabilities for goods and services received in the period but not yet paid for, due to pending invoices or insufficient records and documents. Accrued expenses are recorded as expenses in the reporting period.

### 2.17 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Provision is not recognized for future operating losses.

Provisions are measured at the level of the expenditures expected to be required to settle the obligation. If the time value of money is material, provision will be measured at the present value using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as a financial expense. Changes in the provision balance during the accounting period are recorded as an increase or decrease in operating expenses.

### 2.18 Provision for severance allowances

In accordance with Vietnamese labour laws, employees of the Group who have worked regularly for full 12 months or longer are entitled to a severance allowance. The working period used for the calculation of severance allowances is the period during which the employee actually works for the Group less the period during which the employee participates in the unemployment insurance scheme in accordance with the labour regulations and the working period for which the employee has received severance allowance from the Group.

The severance allowance is accrued at the end of the reporting period on the basis that each employee is entitled to half of an average monthly salary for each working year. The average monthly salary used for calculating the severance allowance is the employee contract's average salary for the six-month period prior to the interim consolidated balance sheet date.

This allowance will be paid as a lump sum when employees terminate their labour contracts in accordance with current regulations.

### 2.19 Provision for dismantling and restoration costs

According to Circular 200/2014/TT-BTC dated 22 December 2014 issued by the Ministry of Finance, since 1 January 2015, the Group is required to provide for dismantling and restoration costs of the Group's leased premises and land following guidance presented in Note 2.17 and relevant regulations.

This provision is measured at the present value of expenditures estimated to settle the dismantling and restoration obligation at the end of the lease term. The increase in the provision due to passage of time is recognised as a financial expense in the reporting period.

### 2.20 Capital and reserves

Owners' capital is recorded according to the actual amounts contributed at the par value of the shares.

Share premium is the difference between the par value and the issue price of shares; and the difference between the repurchase price (bought before the effective date of the Securities Law dated 1 January 2021) and re-issuing price of treasury shares. Treasury shares bought after 1 January 2021 will be cancelled and adjusted to reduce equity, whereby the difference between the repurchase price of treasury shares and the par value of shares will be adjusted against the share premium.

Undistributed earnings record the Group's results profits after CIT at the reporting date.

### 2.21 Appropriation of profit

The Group's dividends are recognized as a liability in the interim consolidated financial statements in the period under the announcement of the Board of Directors in which the dividends are approved by the General Meeting of Shareholders.

Net profit after CIT could be distributed to shareholders after approval at the General Meeting of Shareholders and after appropriation to other funds in accordance with the Company's charter and Vietnamese regulations.

The Group's funds are as below:

### (a) Investment and development fund

Investment and development fund is appropriated from profit after CIT of the Group and approved by shareholders at the General Meeting of Shareholders. This fund is used for expanding operation or for deepening investment of the Group.

### (b) Bonus and welfare fund

The bonus and welfare fund is appropriated from the Group's profit after CIT and subject to shareholders' approval at the General Meeting of Shareholders. This fund is presented as a liability on the interim consolidated balance sheet. This fund is used for rewards, material incentives, bringing common benefits and raising employees' welfare.



### 2.22 Revenue recognition

### (a) Revenue from sales of goods

Revenue from sale of goods is recognized in the interim consolidated income statement when all five (5) of the following conditions are satisfied:

- The Group has transferred to the buyer the significant risks and rewards of ownership
  of the goods;
- The Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the Group; and
- The costs incurred or to be incurred in respect of the transaction can be measured reliably.

No revenue is recognized if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods.

Revenue is recognized in accordance with the "substance over form" principle and allocated to each sales obligation. In cases where the Group gives promotional goods to customers associated with their purchases, the Group allocates the total considerations received between goods sold and promotional goods. The cost of promotional goods is recognised as cost of goods sold in the interim consolidated income statement.

### (b) Revenue from rendering of services

Revenue from rendering of services is recognized in the interim consolidated income statement when the services are rendered, by reference to completion of the specific transaction assessed on the basis of the actual service provided as a proportion of the total services to be provided. Revenue from the rendering of services is only recognized when all four (4) of the following conditions are satisfied:

- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the Group;
- The percentage of completion of the transaction at the interim consolidated balance sheet date can be measured reliably; and
- The costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

### (c) Interest income

Interest income is recognized in the interim consolidated financial statements on the basis of the actual time and interest rates for each period when both (2) of the followings conditions are satisfied:

- It is probable that economic benefits associated with the transaction will flow to the Company; and
- Income can be measured reliably.

01464

ÔNG T Ô PHÁ .P ĐO, ÊN L(

### 2.22 Revenue recognition (continued)

### (d) Dividend income

Income from dividends is recognized in the interim consolidated income statement when both (2) of the following conditions are satisfied:

- It is probable that economic benefits associated with the transaction will flow to the Group; and
- Income can be measured reliably.

Income from dividends is recognized when the Group has established receiving rights from investees.

### 2.23 Sales deductions

Sales deductions include finished good returns, merchandise returns, trade discounts and sales allowances. Sales deductions incurred in the same period of the related revenue from sales of products, goods are recorded as a deduction from the revenue of that period.

Sales deductions for sales of products, goods which are sold in the period but are incurred after the interim consolidated balance sheet date but before the issuance of the interim consolidated financial statements are recorded as a deduction from the revenue of the reporting period.

### 2.24 Cost of goods sold and services rendered

Cost of goods sold and services rendered are the cost of finished goods, merchandises and materials sold or services rendered during the period and recorded on the basis of matching with revenue and on a prudent basis.

### 2.25 Financial expenses

Financial expenses are expenses incurred in the period for financial activities including expenses or losses relating to financial investment activities, provision for diminution in value of investments in other entities, expenses of borrowing, losses from foreign exchange differences and payment discounts.

### 2.26 Selling expenses

Selling expenses represent expenses that are incurred in the process of selling products and goods, and expenses related to the implementation and completion of commercial promotion programs.

### 2.27 General and administration expenses

General and administration expenses represent expenses for the Group's administrative purposes.



### 2.28 Current and deferred income tax

Income tax include all income tax which are based on taxable profits. Income tax expense comprises current income tax expense and deferred income tax expense.

Current income tax is the amount of income taxes payable or recoverable in respect of the current year taxable profits at the current year tax rates. Current and deferred tax should be recognised as an income or an expense and included in the profit or loss of the period, except to the extent that the tax arises from a transaction or event which is recognised, in the same or a different period, directly in equity.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the interim consolidated financial statements. Deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of occurrence affects neither the accounting nor the taxable profit or loss. Deferred income tax is determined at the tax rates that are expected to apply to the financial year when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted by the interim consolidated balance sheet date.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

### 2.29 Related parties

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the Group, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Group. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the Group, key management personnel, including the Board of Directors, the Chief Executive Officer of the Company and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

In considering its relationships with each related party, the Group considers the substance of the relationships not merely the legal form.



### THII

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.30 Segment reporting

A segment is a component which can be separated by the Group engaged in sales of goods or rendering of services ("business segment"), or sales of goods or rendering of services within a particular economic environment ("geographical segment"). Each segment is subject to risks and returns that are different from those of other segments. The Chief Executive Officer of the Company has determined that the business's risk and profitability are primarily influenced by the fact that the Group operates in various geographical areas. As a result, the primary segment reporting of the Group is presented in respect of the Group's geographical segments.

Segment reporting is prepared and presented in accordance with accounting policies applied to the preparation and presentation of the Group's interim consolidated financial statements in order to help users of interim consolidated financial statements understand and evaluate the Group's operations in a comprehensive way.

### 2.31 Critical accounting estimates

The preparation of interim consolidated financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of interim consolidated financial statements requires the Chief Executive Officer to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the date of the interim consolidated financial statements and the reported amounts of revenues and expenses during the period.

The areas involving significant estimates and assumptions are as follows:

- Estimation of provision for decline in value of inventories (Note 2.8);
- Estimated useful life of fixed assets (Note 2.11);
- Estimation of provision for long-term liabilities (Note 2.17, Note 2.18 and Note 2.19);
   and
- Recognition of deferred tax assets (Note 2.28).

Such estimates and assumptions are continually evaluated. They are based on historical experiences and other factors, including expectations of future events that may have a financial impact on the Group and that are assessed by the Chief Executive Officer to be reasonable under the circumstances.

### 3 CASH AND CASH EQUIVALENTS

|   | Closing balance<br>VND                            | Opening balance<br>VND                            |
|---|---|---|
| Cash on hand<br>Cash at banks<br>Cash equivalents (*) | 584,603,096<br>273,747,429,129<br>120,666,000,000 | 949,548,635<br>333,924,724,418<br>365,200,000,000 |
|   | 394,998,032,225                                   | 700,074,273,053                                   |

(\*) Cash equivalents represent bank deposits with original maturities of 3 months or less and earn interest at fixed interest rates in Vietnamese Dong.

### 4 INVESTMENTS

### (a) Investments held to maturity

|                  | Closing         | balance           | Opening         | balance           |
|------------------|-----------------|-------------------|-----------------|-------------------|
|                  | Cost<br>VND     | Book value<br>VND | Cost<br>VND     | Book value<br>VND |
| Term<br>deposits | 480,200,000,000 | 480,200,000,000   | 360,900,000,000 | 360,900,000,000   |

Representing term deposits at banks with maturity from over 6 months to 12 months and earning interest at fixed interest rates in Vietnamese Dong.

1464

NG T PHĀ PĐO NLC



# 4 INVESTMENTS (continued)

## (b) Long-term investments

|   |  | Closing balance   | nce              |                              |  | Opening balance      | alance           |                              |
|---|--|-------------------|------------------|------------------------------|--|----------------------|------------------|------------------------------|
|   | Investment in<br>Equity method/Cost<br>VND | Fair value<br>VND | Provision<br>VND | Ownership<br>percentage<br>% | Investment in<br>Equity method/Cost<br>VND | Fair<br>value<br>VND | Provision<br>VND | Ownership<br>percentage<br>% |
| Investments in associates<br>Phuong Nam Cultural<br>Joint Stock Corporation (i) | es<br>) 146,794,932,433                    | 118,923,513,250   | ,                | 49.49                        |  | •                    | ,                | ſ                            |
| Pega Holdings Joint<br>Stock Company  | 37,200,000,000                             | (*)               | •                | 40.00                        | 37,200,000,000                             | *                    | •                | 40.00                        |
|   | 183,994,932,433                            |                   | ľ                |                              | 37,200,000,000                             |                      | '                |                              |
|   |  |                   |                  |                              |  |                      |                  |                              |
| Investments in other entities   | tities                                     |                   |                  |                              |  | 1                    |                  | ć                            |
| Kido Land Corporation   | 25,000,000,000                             | *                 | 1                | 2.00                         | 25,000,000,000                             | *                    | 1                | 2.00                         |
| Saigon Securities<br>Investment Fund A2   | 3,565,000,000                              | *                 | (3,565,000,000)  |                              | 3,565,000,000                              | €                    | (3,565,000,000)  | •                            |
| Brilliant Chip Joint<br>Stock Company   | 1,520,000,000                              | €                 | ı                | 2.20                         | 1,520,000,000                              | *                    | (105,792,000)    | 2.20                         |
| Printing No7 Joint<br>Stock Company   | 000'000'009                                | *)                | 10               | 2.50                         | 000'000'009                                | *                    | •                | 2.50                         |
|   | 30,685,000,000                             |                   | (3,565,000,000)  |                              | 30,685,000,000                             |                      | (3,670,792,000)  |                              |

≔

As at end of period and beginning of period, the Group has not determined fair value of these investments to disclose on the interim consolidated financial statements because they do not have listed prices. The fair value of such investments may be different from their book value.

\*

As at end of period, the Group determined fair value of investments in associates based on the listed price of these shares at the period end and the quantity of shares held by the Group at this time.



### 4 INVESTMENTS (continued)

### (b) Long-term investments (continued)

(i) Pursuant to Board of Directors Resolution No. 10/2025/NQ-HĐQT dated 19 May 2025, the Board of Directors of the Company approved South Tan Luc Trading and Service Company Limited receives share transfers from the shareholders of Phuong Nam Cultural Joint Stock Company. At the end of the period, Tan Luc South Trading and Service Company Limited owned 5,344,877 shares, equivalent to 49.49% of the charter capital of Phuong Nam Cultural Joint Stock Company.

Movements of investment in associates during the year are as follows:

|  | Current period<br>VND | Previous period<br>VND |
|--|-----------------------|------------------------|
| Opening balance  | 37,200,000,000        | 36,000,000,000         |
| Increased investment in associate during the period              | 143,188,925,000       | -                      |
| The Group's share of profit in the business results of associate | 3,606,007,433         |                        |
| Closing balance  | 183,994,932,433       | 36,000,000,000         |

### 5 SHORT-TERM TRADE ACCOUNTS RECEIVABLE

|  | Closing balance<br>VND                               | Opening balance<br>VND                              |
|--|--|---|
| Third parties SQI Group Int'l. Corp. Others Related parties (Note 38(b)) | 120,744,630,937<br>738,355,537,932<br>25,999,995,156 | 58,822,727,200<br>541,671,904,533<br>12,326,751,343 |
|  | 885,100,164,025                                      | 612,821,383,076                                     |

As at end of period and beginning of period, short-term trade accounts receivable from customers that were past due and were provised amounting to VND73,704,754,598 and VND62,013,389,306, respectively as presented in Note 9.

As at end of period, short-term trade receivables of VND262,500,000,000 and USD8,900,000 (as beginning of period: VND140,000,000,000 and USD8,900,000) were pledged with banks as collateral or mortgaged assets for short-term borrowings granted to the Group (Note 20).

## SOL CÔ CÔ TẬF

### 6 SHORT-TERM PREPAYMENTS TO SUPPLIERS

|  | Closing balance<br>VND          | Opening balance<br>VND         |
|--|---------------------------------|--------------------------------|
| Third parties Viet Charming Trading - Service - Travel |                                 |                                |
| Corporation  | 6,030,477,213                   | 4 022 764 465                  |
| Catiga Trading Co., Ltd                                | 4,934,337,054<br>17,706,623,576 | 4,932,761,465<br>9,691,410,440 |
| Others   | 17,700,023,370                  | 9,031,410,440                  |
|  | 28,671,437,843                  | 14,624,171,905                 |

### 7 SHORT-TERM LENDINGS

|                 | Closing ba        | lance            | Opening ba        | lance            |
|-----------------|-------------------|------------------|-------------------|------------------|
|                 | Book value<br>VND | Provision<br>VND | Book value<br>VND | Provision<br>VND |
| Related parties | 16,000,000,000    | _                | 16,000,000,000    | _                |
| (Note 38(b))    | 10,000,000,000    |                  |                   |                  |

Representing a interest-free convertible loan to Pega Holdings Joint Stock Company. According to Appendix 02 of Convertible Loan Contract dated 1 July 2025, the loan has been extended up to 31 December 2025.

### 8 OTHER RECEIVABLES

### (a) Short-term

|                      | Closing ba              | lance            | Opening ba        | lance            |
|----------------------|-------------------------|------------------|-------------------|------------------|
|                      | Book value<br>VND       | Provision<br>VND | Book value<br>VND | Provision<br>VND |
| Interest receivables |                         |                  |                   |                  |
| from deposits        | 3,665,654,658           | -                | 6,117,583,291     | -                |
| Deposits             | 3,345,952,633           | -                | 844,167,040       | -                |
| Advances to          |                         |                  |                   |                  |
| employees            | 2,287,312,934           | -                | 599,514,455       | -                |
| Others               | 764,131,001             | -                | 4,741,856,777     | -                |
|                      | Pro SEE MORE IS NOT THE |                  |                   |                  |
|                      | 10,063,051,226          | -                | 12,303,121,563    |                  |
|                      |                         |                  |                   |                  |

### (b) Long-term

As at end of period and beginning of period, the balances mainly consisted of long-term deposits.

### DOUBTFUL DEBTS တ

|   |  |  | Closing balance                                   |   |
|---|--|--|---|---|
|   | Cost   | Recoverable amount VND                           | Provision VND                                     | Overdue period  |
| Thanh Nghia Printing Co. Ltd.   | 15,029,127,199                                   | 11,063,859,503                                   | (3,965,267,696)                                   | From over 6 months to over 3 years  |
| Ho Chi Minh City Book Distribution<br>Corporation - Fahasa<br>Others  | 42,436,702,341<br>16,238,925,058                 | 41,213,062,805<br>13,042,557,973                 | (1,223,639,536)<br>(3,196,367,085)                | From over 6 months to under 1 year<br>From over 6 months to over 3 years  |
|   | 73,704,754,598                                   | 65,319,480,281                                   | (8,385,274,317)                                   |   |
|   |  |  | Opening balance                                   |   |
|   | Cost   | Recoverable amount VND                           | Provision<br>VND                                  | Overdue period  |
| Thanh Nghia Printing Co. Ltd.   | 15,505,089,245                                   | 12,417,762,129                                   | (3,087,327,116)                                   | From over 3 months to over 3 years  |
| Ho Chi Minh City Book Distribution<br>Corporation - Fahasa<br>Nhan Van Cultural Joint Stock Company<br>Others | 36,711,053,312<br>1,416,249,440<br>8,380,997,309 | 35,886,995,549<br>1,274,830,671<br>5,736,048,166 | (824,057,763)<br>(141,418,769)<br>(2,644,949,143) | From over 3 months to under 1 year<br>From over 6 months to under 2 years<br>From over 6 months to over 3 years |
|   | 62,013,389,306                                   | 55,315,636,515                                   | (6,697,752,791)                                   |   |
|   |  |  |   |   |

4648

### 10 INVENTORIES

|                    | Closing l       | balance          | Opening         | balance          |
|--------------------|-----------------|------------------|-----------------|------------------|
| _                  | Cost            | Provision        | Cost            | Provision        |
|                    | VND             | VND              | VND             | VND              |
| Goods in transit   | 68,165,692,001  | -                | 59,910,100,999  | -                |
| Raw materials      | 334,162,646,207 | (18,310,804,989) | 288,182,524,191 | (15,926,702,544) |
| Tools and supplies | 12,956,300,709  | (2,708,787,261)  | 11,024,656,248  | (3,162,576,961)  |
| Work in progress   | 91,517,551,866  | (3,216,123,925)  | 71,583,668,887  | (2,905,386,876)  |
| Finished goods     | 210,545,613,517 | (5,426,495,599)  | 195,935,287,372 | (6,423,240,110)  |
| Merchandise        | 275,725,535,004 | (22,493,128,133) | 207,327,497,285 | (20,649,346,497) |
|                    | 993,073,339,304 | (52,155,339,907) | 833,963,734,982 | (49,067,252,988) |

At end of year of period, a portion of inventory with minimum value of VND412,500,000,000 and USD5,000,000 (as at beginning of period: VND340,000,000,000 and USD5,000,000) were pledged as collateral assets for short-term borrowings from banks (Note 20).

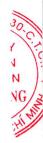
Movements in the provision for decline in value of inventories during the period are as follows:

|   | Current period<br>VND                                  | Previous period<br>VND                                |
|---|--|---|
| Opening balance<br>Addition (Note 30)<br>Reversal (Note 30) | (49,067,252,988)<br>(18,631,887,326)<br>15,543,800,407 | (23,726,257,155)<br>(24,480,125,402)<br>8,964,197,296 |
| Closing balance   | (52,155,339,907)                                       | (39,242,185,261)                                      |

### 11 PREPAID EXPENSES

### (a) Short-term

|   | Closing balance<br>VND  | Opening balance<br>VND   |
|---|---|--|
| Advertising and marketing expenses Office retal fee Health and asset insurance SAP system maintenance fee Tools and supplies Others | 11,019,369,699<br>3,054,012,806<br>1,854,617,150<br>1,089,186,309<br>574,577,393<br>5,186,768,412<br>22,778,531,769 | 14,436,654,405<br>265,590,380<br>1,278,909,758<br>608,331,554<br>6,546,019,254<br>23,135,505,351 |



### 11 PREPAID EXPENSES (continued)

### (b) Long-term

|   | Closing balance<br>VND                           | Opening balance<br>VND                           |
|---|--|--|
| Tools and supplies Expenses for site clearance restoration and return (*) Land rental (**) Others | 22,247,160,885                                   | 20,985,804,719                                   |
|   | 12,697,792,786<br>9,086,178,391<br>7,504,757,860 | 12,928,661,746<br>9,250,882,531<br>5,534,124,785 |
|   | 51,535,889,922                                   | 48,699,473,781                                   |

- (\*) The Group has offices and factories built on leased land. Under the Land Lease Agreement, the Group has an obligation to restore and return the premises to the original state at the end of the lease term. Accordingly, the Group has estimated its liability (Note 21) and amortised it to expenses over the remaining land lease term.
- (\*\*) Representing balance of prepaid land rental which has not been allocated under the land lease contract as presented in Note 2.13.

Movements in short-term and long-term prepaid expenses during the accounting period are as follows:

|  | Current period<br>VND                          | Previous period<br>VND                         |
|--|--|--|
| Opening balance<br>Increase<br>Transferred from construction in progress | 71,834,979,132<br>48,420,241,312               | 65,606,409,621<br>30,752,578,575               |
| (Note 13) Transferred from inventories                                   | 604,902,708<br>711,460,410<br>(47,257,046,341) | 286,871,130<br>509,242,898<br>(38,360,034,400) |
| Allocation<br>Disposals  | (115,530)                                      | (63,232,459)                                   |
| Closing balance  | 74,314,421,691                                 | 58,731,835,365                                 |



## 12 FIXED ASSETS

## (a) Tangible fixed assets

| Total                                     | 1,341,014,256,759<br>13,198,138,545<br>17,000,185,351<br>(4,741,615,410)                        | 1,366,470,965,245 | 836,138,141,155<br>46,132,767,819<br>(4,561,440,756)                              | 877,709,468,218 | 504,876,115,604                                |
|---|---|-------------------|---|-----------------|--|
| Others                                    | 233,671,691,903<br>2,012,106,009<br>5,968,708,678   | 241,652,506,590   | 186,851,001,106<br>9,251,354,857  | 196,102,355,963 | 46,820,690,797                                 |
| Office<br>equipment<br>VND                | 35,497,703,276<br>1,604,523,495<br>-<br>(345,926,300)   | 36,756,300,471    | 27,427,992,366<br>2,027,702,058<br>(274,751,918)                                  | 29,180,942,506  | 8,069,710,910                                  |
| Motor vehicles<br>VND                     | 38,338,172,284  | 35,812,131,629    | 29,422,021,297<br>1,189,326,854<br>(2,526,040,655)                                | 28,085,307,496  | 8,916,150,987                                  |
| Machinery and<br>equipment<br>VND         | 702,491,549,982<br>9,581,509,041<br>11,031,476,673<br>(1,869,648,455)                           | 721,234,887,241   | 464,722,513,248<br>26,554,121,562<br>(1,760,648,183)                              | 489,515,986,627 | 237,769,036,734                                |
| Plant, buildings<br>and structures<br>VND | 331,015,139,314   | 331,015,139,314   | 127,714,613,138<br>7,110,262,488  | 134,824,875,626 | 203,300,526,176                                |
|   | Historical cost Opening balance New purchases Transfers from construction in progress (Note 13) | Closing balance   | Accumulated depreciation<br>Opening balance<br>Charge for the period<br>Disposals | Closing balance | Net book value Opening balance Closing balance |

As at end of period, the historical cost of tangible assets of the Group which were fully depreciated but still in use was VND398,831,566,320 (as at beginning of period: VND375,165,565.304).

As at end of period, tangible fixed assets of the Group with a carrying value of VND18,310,597,878 (as at beginning of period: VND39,093,043,092) were used as mortgaged assets for borrowings from banks (Note 20).



### 12 FIXED ASSETS (continued)

### (b) Intangible fixed assets

|  | Land use<br>rights<br>VND | Software<br>VND                 | Copyright<br>patents<br>VND | Total<br>VND                    |
|--|---------------------------|---------------------------------|-----------------------------|---------------------------------|
| Historical cost Opening balance New purchases                  | 16,047,625,000            | 64,699,717,736<br>513,345,000   | 367,000,000                 | 81,114,342,736<br>513,345,000   |
| Closing balance  | 16,047,625,000            | 65,213,062,736                  | 367,000,000                 | 81,627,687,736                  |
| Accumulated amortisation Opening balance Charge for the period | on<br>1,175,864,496<br>-  | 56,156,266,886<br>1,657,726,767 | 367,000,000                 | 57,699,131,382<br>1,657,726,767 |
| Closing balance  | 1,175,864,496             | 57,813,993,653                  | 367,000,000                 | 59,356,858,149                  |
| Net book value<br>Opening balance                              | 14,871,760,504            | 8,543,450,850                   |                             | 23,415,211,354                  |
| Closing balance  | 14,871,760,504            | 7,399,069,083                   | -                           | 22,270,829,587                  |

As at end of period, the historical cost of intangible assets of the Group which were fully amortised but still in use was VND49,082,509,411 (as at beginning of period: VND46,506,120,097).

### 13 CONSTRUCTION IN PROGRESS

|   | Closing balance<br>VND           | Opening balance<br>VND          |
|---|----------------------------------|---------------------------------|
| Moulds under installation<br>Equipment under installation | 11,330,224,356<br>10,014,770,943 | 10,414,186,528<br>9,977,355,929 |
|   | 21,344,995,299                   | 20,391,542,457                  |

Movements in construction in progress during the period are as follows:

|   | Current period<br>VND   | Previous period<br>VND   |
|---|---|--|
| Opening balance<br>Increase in the period<br>Transfers to fixed assets (Note 12)<br>Transfers to prepaid expenses (Note 11) | 20,391,542,457<br>18,558,540,901<br>(17,000,185,351)<br>(604,902,708) | 7,742,307,132<br>8,696,256,830<br>(8,022,918,292)<br>(286,871,130) |
| Closing balance   | 21,344,995,299  | 8,128,774,540  |

### 14 SHORT-TERM TRADE ACCOUNTS PAYABLE

| Closing balance |  | Opening balance  |  |
|-----------------|--|--|--|
| Value<br>VND    | Able-to-pay<br>amount<br>VND                     | Value<br>VND   | Able-to-pay<br>amount<br>VND   |
| 329,366,088,955 | 329,366,088,955                                  | 258,692,310,845  | 258,692,310,845  |
| 1,693,433,647   | 1,693,433,647                                    | 1,467,087,029  | 1,467,087,029  |
| 331,059,522,602 | 331,059,522,602                                  | 260,159,397,874  | 260,159,397,874  |
|                 | Value<br>VND<br>329,366,088,955<br>1,693,433,647 | Value VND Able-to-pay amount VND 329,366,088,955 329,366,088,955 1,693,433,647 1,693,433,647 | Value VND         Able-to-pay amount VND         Value VND           329,366,088,955         329,366,088,955         258,692,310,845           1,693,433,647         1,693,433,647         1,467,087,029 |

At end of period and beginning of period, there were no third-party suppliers who had a balance accounting for 10% or more of the total balance of short-term trade accounts payable.

### 15 SHORT-TERM ADVANCES FROM CUSTOMERS

|   | Closing<br>balance<br>VND  | Opening<br>balance<br>VND              |
|---|--|--|
| Third parties Shenzhen Thousandshores Technology Co., Ltd. Kokukyo Co., Ltd. Crayola LLC Others | 7,740,465,600<br>3,990,008,164<br>2,360,894,970<br>4,489,292,013 | 871,026,807<br>-<br>-<br>7,264,058,801 |
|   | 18,580,660,747   | 8,135,085,608                          |

# 16 TAX AND OTHER RECEIVABLES FROM/PAYABLES TO THE STATE

Movements in tax and other receivables from/payables to the State are as follows:

| Closing balance<br>VND                         | 174,418,587,421                         | 84,857,329<br>148,907,389<br>233,764,718      | 70,635,072,260<br>22,091,814,900<br>3,036,791,960<br>-<br>488,447,938<br>96,252,127,058                             |
|--|---|---|---|
| Reclassification<br>VND                        | 1                                       | (8,964,339,453)                               | (8,964,339,453)<br>-<br>-<br>(8,964,339,453)  |
| Payment during<br>the period<br>VND            |   |   | (37,469,907,065)<br>(79,643,309,445)<br>(28,438,502,775)<br>(8,553,362,552)<br>(1,983,641,212)<br>(156,088,723,049) |
| Receivable/payable<br>during the period<br>VND | 30,967,569,648                          | 120   | 80,586,144,656<br>96,751,139,843<br>24,757,229,563<br>8,553,362,552<br>1,898,169,527<br>212,546,046,141             |
| Opening balance<br>VND                         | 143,451,017,773                         | 9,049,196,782<br>148,907,269<br>9,198,104,051 | 36,483,174,122<br>4,983,984,502<br>6,718,065,172<br>-<br>573,919,623<br>48,759,143,419                              |
|  | VAT to be reclaimed VAT to be reclaimed | Tax receivables<br>CIT<br>VAT                 | Tax payables CIT VAT Personal income tax Import - export duties Other taxes   |
|  | (a)                                     | (q)   | <b>©</b>  |

### OO TH

### 17 PAYABLE TO EMPLOYEES

As at end of period and beginning of period, the balances represent the salary payable to employees.

### 18 SHORT-TERM ACCRUED EXPENSES

|    |  | Closing balance<br>VND   | Opening balance<br>VND   |
|----|--|--|--|
|    | Advertising, marketing and commercial promotion expenses 13th month salary Performance bonus Interest expense Others | 148,784,713,272<br>17,805,461,230<br>14,692,415,000<br>898,705,207<br>14,935,381,925 | 22,947,321,821<br>-<br>43,515,423,443<br>1,161,456,955<br>13,539,346,338 |
|    |  | 197,116,676,634  | 81,163,548,557   |
| 19 | OTHER SHORT-TERM PAYABLES  |  |  |
|    |  | Closing balance<br>VND   | Opening balance<br>VND   |
|    | Union fees<br>Remuneration for the Board of Directors  | 1,427,747,904  | 1,518,014,239  |
|    | and Board of Supervisors Others  | 840,000,000<br>366,714,253   | 4,396,500,000<br>1,707,436,973   |
|    |  | 2,634,462,157  | 7,621,951,212  |

### 20 BORROWINGS

### (a) Short-term

| Closing balance   | Able-to-pay<br>Value amount<br>VND VND | 783 199,437,723,783  | 712 100,424,459,712  | 385 100,156,938,385   | 697 49,224,180,697                                     | ,949 46,723,151,949  | ,127 22,573,172,127               | 1  | ,653 518,539,626,653 | .653 518,539,626,653   |
|-------------------|--|--|--|---|--|--|-----------------------------------|--|----------------------|--|
| Clo               | Va<br>V                                | 199,437,723,783  | 100,424,459,712  | 100,156,938,385   | 49,224,180,697   | 46,723,151,949   | 22,573,172,127                    |  | 518,539,626,653      | 518,539,626,653  |
| During the period | Decrease<br>VND                        | (163,630,458,868)  | (98,416,897,222)   | (116,305,593,985)   | (30,910,081,860)                                       | (118,202,553,617)  | (32,803,666,018)                  | (47,053,973,629)                                 | (607,323,225,199)    | (8,789,463,922)  |
| During th         | Increase<br>VND                        | 224,222,001,261  | 100,424,459,712  | 100,156,938,385   | 70,416,282,137   | 126,237,229,567  | 26,592,250,381                    | 1  | 648,049,161,443      | 648,049,161,443  |
| balance           | Able-to-pay<br>amount<br>VND           | 138,846,181,390  | 98,416,897,222   | 116,305,593,985   | 9,717,980,420  | 38,688,475,999   | 28,784,587,764                    | 47,053,973,629                                   | 477,813,690,409      | 8,789,463,922  |
| Opening balance   | Value                                  | 138,846,181,390  | 98,416,897,222   | 116,305,593,985   | 9,717,980,420  | 38,688,475,999   | 28,784,587,764                    | 47,053,973,629                                   | 477,813,690,409      | 8,789,463,922  |
|                   |  | Short-term<br>HSBC Bank (Vietnam) Limited (i)<br>The Siam Commercial Bank Public | Company Limited - Ho Chi Minh City<br>Branch (ii)<br>Joint Stock Commercial Bank for | Investment and Development of Vietnam - Western Saigon Branch (iii) Joint Stock Commercial Bank | for Foreign Trade of Vietnam -<br>Bien Hoa Branch (iv) | for Industry and Trade - Western Saigon Branch (v) Initial Stock Commercial Bank for | Foreign Trade of Vietnam - Ho Chi | Citibank, N.A., Ho Chi Minh<br>City Branch (vii) |                      | <b>Current portion</b><br>HSBC Bank (Vietnam) Limited (viii) (*) |

NO PEN PO

MON A YOU

| (par   |
|--------|
| ontinu |
| NGS (c |
| ROWI   |
| BOR    |
| 50     |

### (b) Long-term

| alance            | Able-to-pay<br>amount<br>VND | 6,195,560,000 |   | Opening<br>balance<br>VND |
|-------------------|------------------------------|---------------|---|---------------------------|
| Closing balance   | Value                        | 6,195,560,000 |   | Closing<br>balance<br>VND |
| period            | Decrease<br>VND              | 1             |   |                           |
| During the period | Increase<br>VND              |               |   |                           |
| palance           | Able-to-pay<br>amount<br>VND | 6,195,560,000 | as follows:                                   |                           |
| Opening balance   | Value                        | 6,195,560,000 | Details of the long-term loan are as follows: |                           |
|                   |                              | Others (*)    | (*) Details of th                             |                           |

Original debt balance Current portion

14,985,023,922 (8,789,463,922)

6,195,560,000

6,195,560,000

6,195,560,000

114 JHO LI 1811

### 20 BORROWINGS (continued)

- (i) Representing short-term loans from HSBC Bank (Vietnam) Limited for the purpose of supplementing working capital. The loans have terms and interest rates specified in each disbursement. The Group has pledged receivables and inventories as collateral assets for these loans (Note 5 and Note 10).
- (ii) Representing short-term loans from The Siam Commercial Bank Public Company Limited Ho Chi Minh Branch for the purpose of supplementing working capital. The loans have terms and interest rates specified in each disbursement. The Group has pledged receivables as collateral assets for these loans (Note 5).
- (iii) Representing short-term loans from Joint Stock Commercial Bank for Investment and Development of Vietnam Western Saigon Branch for the purpose of supplementing working capital. The loans have terms and interest rates specified in each disbursement. The Group has pledged receivables, inventories and machinery and equipment as collateral assets for these loans (Note 5, Note 10 and Note 12(a)).
- (iv) Representing short-term loans from Joint Stock Commercial Bank for Foreign Trade of Vietnam Bien Hoa Branch for the purpose of supplementing working capital. The loans have terms and interest rates specified in each disbursement. The Group has pledged receivables and inventories as collateral assets for these loans (Note 5 and Note 10).
- (v) Representing short-term loans from Vietnam Joint Stock Commercial Bank for Industry and Trade Western Saigon Branch for the purpose of supplementing working capital. The loans have terms and interest rates specified in each disbursement. The Group has pledged receivables and inventories as collateral assets for these loans (Note 5 and Note 10).
- (vi) Representing short-term loans from Joint Stock Commercial Bank for Foreign Trade of Vietnam Ho Chi Minh Branch for the purpose of supplementing working capital. The loans have terms and interest rates specified in each disbursement. The Group has pledged receivables as collateral assets for these loans (Note 5).
- (vii) Representing short-term loans from Citibank, N.A., Ho Chi Minh City Branch for the purpose of supplementing working capital. The loans have terms and interest rates specified in each disbursement. The Group has pledged receivables and inventories as collateral assets for these loans (Note 5 and Note 10). At end of period, the Group fully paid off short-term loans and was carrying out procedures to release these assets.
- (viii) Representing long-term loans from HSBC Bank (Vietnam) Limited for the purpose of purchasing and installing fixed assets. The loans have terms and interest rates specified in each disbursement. The Group has pledged machinery and equipment as collateral assets for these loans (Note 12(a)). At end of period, the Group fully paid off short-term loans and carried out procedures to release these assets.



### 21 PROVISION FOR LONG-TERM LIABILITIES

|  | Closing balance<br>VND          | Opening balance<br>VND          |
|--|---------------------------------|---------------------------------|
| Provisions for site clearance restoration and return Provision for severance allowance | 14,817,228,500<br>4,949,734,250 | 14,817,228,500<br>5,653,661,500 |
|  | 19,766,962,750                  | 20,470,890,000                  |

### 22 DEFERRED INCOME TAX ASSETS

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current income tax assets against current income tax liabilities and when the deferred income taxes relate to the same taxation authority. Details are as follows:

|                                     | Closing balance<br>VND | Opening balance<br>VND |
|-------------------------------------|------------------------|------------------------|
| Deferred tax assets to be recovered | 13,147,441,737         | 12,541,350,537         |

The gross movements in deferred income tax, without taking into consideration the offsetting of balances within the same tax jurisdiction, were as follows:

|  | Current period<br>VND | Previous period<br>VND |
|--|-----------------------|------------------------|
| Opening balance  | 12,541,350,537        | 25,006,732,702         |
| Interim consolidated income statement credited/(charged) (Note 35) | 606,091,200           | (16,839,881,419)       |
| Closing balance  | 13,147,441,737        | 8,166,851,283          |







### 22 DEFERRED INCOME TAX ASSETS (continued)

### Details of deferred tax assets

|   | Closing balance<br>VND          | Opening balance<br>VND          |
|---|---------------------------------|---------------------------------|
| Temporary difference of provisions Unrealised profit of internal transactions Unrealised exchange rate differences of cash and receivables denominated in | 12,419,187,554<br>1,855,621,414 | 12,247,638,168<br>1,531,222,349 |
| foreign currency Temporary difference of accrued expenses   | (1,506,251,597)<br>378,884,366  | (2,035,371,780)<br>797,861,800  |
|   | 13,147,441,737                  | 12,541,350,537                  |

The Group used a tax rate of 20% in year 2025 and 2024 to determine deferred income tax assets and deferred income tax liabilities.

Deferred income tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

The Group's tax losses can be carried forward to offset against future taxable profit for a maximum period of no more than 5 consecutive years from the year right after the year in which the loss was incurred. The actual amount of tax losses that can be carried forward is subject to review and approval of the tax authorities and may be different from the figures presented. The estimated amount of tax losses available for offset against the Group's future taxable profit are:

| Year of Status of tax tax loss authorities' review   | Loss incurred<br>VND  | Loss utilised<br>VND  | Loss carried<br>forward<br>VND   |
|--|---|---|--|
| 2020 Finalized 2020 Outstanding 2021 Outstanding 2022 Outstanding 2023 Outstanding 2024 Outstanding 2025 Outstanding | 10,895,749,855<br>7,670,800,156<br>18,103,581,266<br>40,210,730,803<br>16,322,291,695<br>22,856,901,660<br>16,194,692,191 | (32,730,657,136)<br>(3,357,760,738)<br>-<br>-<br>(36,088,417,874) | 10,895,749,855<br>7,670,800,156<br>18,103,581,266<br>7,480,073,667<br>12,964,530,957<br>22,856,901,660<br>16,194,692,191 |

The tax losses have not been recognized deferred income tax assets as the possibility that the subsidiaries with these losses have future taxable profit which cannot be presently assessed as probable.

Form B 09a - DN/HN

### 23 OWNERS' CAPITAL

### (a) Number of shares

|   | Closing balance    |                      | Opening balance    |                      |
|---|--------------------|----------------------|--------------------|----------------------|
|   | Ordinary<br>shares | Preference<br>shares | Ordinary<br>shares | Preference<br>shares |
| Number of shares registered issued and in circulation | 86,453,575         | -                    | 86,453,575         |                      |
|   |                    |                      |                    |                      |

### (b) Details of owners' shareholding

|   | Closing balance                       |                        | Opening b                             | alance                 |
|---|---------------------------------------|------------------------|---------------------------------------|------------------------|
|   | Ordinary<br>shares                    | %                      | Ordinary<br>shares                    | %                      |
| Thien Long An Thinh<br>Investment Corporation<br>Mr. Co Gia Tho<br>Other shareholders | 41,086,047<br>5,417,065<br>39,950,463 | 47.52<br>6.27<br>46.21 | 41,086,047<br>5,417,065<br>39,950,463 | 47.52<br>6.27<br>46.21 |
| Number of shares  | 86,453,575                            | 100.00                 | 86,453,575                            | 100.00                 |

NG 1 PHA DO



# 23 OWNERS' CAPITAL (continued)

### (c) Movement of share capital

|   | Number of<br>shares | Ordinary<br>shares<br>VND | Total           |
|---|---------------------|---------------------------|-----------------|
| For the six-month period ended 30 June 2024 |                     |                           |                 |
| Opening balance                             | 78,594,453          | 785,944,530,000           | 785,944,530,000 |
| Closing balance                             | 78,594,453          | 785,944,530,000           | 785,944,530,000 |
| For the six-month period ended 30 June 2025 |                     |                           |                 |
| Opening balance                             | 86,453,575          | 864,535,750,000           | 864,535,750,000 |
| Closing balance                             | 86,453,575          | 864,535,750,000           | 864,535,750,000 |

Par value per share: VND10,000.

Pursuant to the Resolution No. 01/2025/NQ-ĐHĐCĐ dated 10 April 2025 of the 2024 Annual General Meeting of Shareholders, and the Resolution No. 13/2025/NQ-HĐQT dated 10 June 2025 of the Board of Directors, the General Meeting of Shareholders and the Board of Directors of the Company approved the plan and the implementation of the plan to issue the shares under the Employee Stock Ownership Program ("ESOP"). The Company plans to issue 1,300,000 shares at par value. As at 30 June 2025, the Company was still in the process of completing the necessary procedures for this issuance.

to issue a maximum of 8,775,357 shares. The expected timeline for execution is after the completion of the issuance of shares under the "ESOP". Meeting of Shareholders of the Company approved the plan to issue the shares for the payment of the 2024 dividends. The Company plans Pursuant to the Resolution No. 01/2025/NQ-ĐHĐCĐ dated 10 April 2025 of the 2024 Annual General Meeting of Shareholders, the General



i II

1

# 24 MOVEMENTS IN OWNERS' EQUITY

| Total<br>VND                              |   | 2,093,980,082,652<br>329,803,146,641         | 1,420,789,412  | (35,894,054,000)                                  | (5,433,267,010)  | 2,383,876,697,695 |   | 2,347,227,883,171<br>300,259,181,107         | 913,448,977   | (129,680,362,500)  | (46,166,774,000)                                       | (4,729,200,000)<br>(2,045,338,363)   | 2,465,778,838,392 |
|---|---|--|--|---|--|-------------------|---|--|---|--|--|--|-------------------|
| Non controlling<br>interests<br>VND       |   | 346,564,704<br>(847,258,783)                 | 410,262,856  |   | '  | (90,431,223)      |   | (807,457,234)<br>(1,313,922,035)             | 629,720,736   | ı,   | 1  | 1 1  | (1,491,658,533)   |
| Undistributed<br>earnings<br>VND          |   | 683,572,010,385<br>330,650,405,424           | (410,262,856)  | (35,894,054,000)                                  | (5,433,267,010)  | 972,484,831,943   |   | 857,949,709,802<br>301,573,103,142           | (629,720,736)   | (129,680,362,500)  | (46,166,774,000)                                       | (4,729,200,000)<br>(2,045,338,363)   | 976,271,417,345   |
| Foreign exchange difference               |   | 587,031,236                                  | -<br>1,420,789,412   | ,   |  | 2,007,820,648     |   | 2,019,934,276                                | 913,448,977   | į  | •  | 1 1  | 2,933,383,253     |
| Investment and<br>development fund<br>VND |   | 261,896,462,556                              | 1 1  | •   | •  | 261,896,462,556   |   | 261,896,462,556                              | 1 1   | ,  | ,  | 1 1  | 261,896,462,556   |
| Share<br>premium o                        |   | 361,633,483,771<br>-                         | F 1  | ı   | •  | 361,633,483,771   |   | 361,633,483,771<br>-                         | 1( )1<br>2  | ı  | '  | 1 1  | 361,633,483,771   |
| Owners'<br>capital<br>VND                 | e 2024                                      | 785,944,530,000                              |  | •   | •  | 785,944,530,000   | le 2025                                     | 864,535,750,000                              |   | offt<br>-  | 1  | (iii) s  | 864,535,750,000   |
|   | For the six-month period ended 30 June 2024 | Opening balance<br>Net profit for the period | Arising from change in capital contribution proportion Foreign exchange difference | Appropriation to bonus and welfare fund (Note 26) | Remuneration of the Board of<br>Directors and Board of Supervisors | Closing balance   | For the six-month period ended 30 June 2025 | Opening balance<br>Net profit for the period | Arising from change in capital contribution proportion<br>Foreign exchange difference | Dividends declared from undistributed profit of 2024 (i) (Note 25) | Appropriation to bonus and welfare fund (ii) (Note 26) | Remuneration of the Board of Directors and Board of Supervisors (iii) Operating expenses of Board of Directors (iii) | Closing balance   |





### 24 MOVEMENTS IN OWNERS' EQUITY (continued)

Pursuant to the Resolution No. 01/2025/NQ-ĐHĐCĐ dated 10 April 2025 of the 2024 Annual General Meeting of Shareholders, the General Meeting of Shareholders of the Company approved the distribution plan of net consolidated profits after tax of the year 2024 as follows:

- (i) Appropriation to the dividend distribution from the 2024 post-tax profit at the rate of 35% par value, equivalent to VND296,028,391,000, in which, cash dividend at the rate of 25% par value and share dividend at the rate of 10% par value. In 2024, the Company divided VND78,594,453,000, the remainder divided by cash and shares in 2025. As at 30 June 2025, the Company completed the distribution of cash dividend, and share dividend is expected to be issued in 2025;
- (ii) Appropriation to bonus and welfare fund of VND46,166,774,000 (equivalent to 10% of the 2024 post-tax profit); and
- (iii) Remuneration and operating expenses for the Board of Directors and remuneration for Board of Supervisors of VND20,000,000,000 in 2025 (in which remuneration of Board of Supervisors was from 1 January 2025 to 10 April 2025). For the first 6-month period, remuneration was appropriated of VND6,774,538,363.

### 25 DIVIDENDS

Movements of dividend payables during the period are as follows:

|  | Current period<br>VND                | Previous period<br>VND |
|--|--------------------------------------|------------------------|
| Opening balance<br>Dividends payable during the period<br>Dividends paid in cash | 129,680,362,500<br>(129,680,362,500) | 11,165,500<br>-<br>-   |
| Closing balance  | -                                    | 11,165,500             |

### 26 BONUS AND WELFARE FUND

Movements of bonus and welfare fund during the period are as follows:

|   | Current period<br>VND                                | Previous period<br>VND                               |
|---|--|--|
| Opening balance<br>Appropriated (Note 24)<br>Utilised | 49,246,984,827<br>46,166,774,000<br>(27,268,248,000) | 41,727,126,827<br>35,894,054,000<br>(21,889,217,000) |
| Closing balance                                       | 68,145,510,827                                       | 55,731,963,827                                       |

OÀI

### 27 EARNINGS PER SHARE

### (a) Basic earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to shareholders after deducting the bonus and welfare fund by the weighted average number of ordinary shares outstanding during the period, excluding ordinary shares repurchased by the Company and held as treasury shares. Details are as follows:

|   | Current period      | Previous period<br>(**) |
|---|---------------------|-------------------------|
| Net profit attributable to shareholders (VND)   | 301,573,103,142     | 330,650,405,424         |
| Less amount allocated to bonus and welfare funds (VND) (*)                                  | (30,157,310,314)    | (33,065,040,542)        |
|   | 271,415,792,828     | 297,585,364,882         |
| Weighted average number of ordinary shares in issue (shares) Basic earnings per share (VND) | 86,453,575<br>3,139 | 86,453,575<br>3,442     |

- (\*) Bonus and welfare fund had been appropriated at the estimated rate of 10% of consolidated profit after CIT in accordance with the Resolution No. 01/2024/NQ-DHĐCĐ dated 23 April 2024 of the General Meeting of Shareholders.
- (\*\*) Basic earnings per share for 2024 have been recalculated to adjust for the issuance dividend shares in 2024 as follows:

|   | For the six-month period ended 30 June 2024 |                    |                                      |  |
|---|---|--------------------|--------------------------------------|--|
| j   | As previously reported                      | Adjustments        | As restated<br>under Circular<br>200 |  |
| Net profit attributable to shareholders (VND) Less amount allocated to bonus                | 330,650,405,424                             | -                  | 330,650,405,424                      |  |
| and welfare funds (VND)   | (33,065,040,542)                            | , -                | (33,065,040,542)                     |  |
|   | 297,585,364,882                             | -                  | 297,585,364,882                      |  |
| Weighted average number of ordinary shares in issue (shares) Basic earnings per share (VND) | 78,594,453<br>3,786                         | 7,859,122<br>(344) | 86,453,575<br>3,442                  |  |

### 27 EARNINGS PER SHARE (continued)

### (b) Diluted earnings per share

Diluted earnings per share is calculated by dividing the net profit attributable to shareholders, which already subtracted the bonus and welfare fund, by the weighted average number of ordinary shares outstanding during the period and the ordinary shares expected to be issued.

The Group did not have any ordinary shares that were potentially significantly dilutive during the year and up to the date of these interim consolidated financial statements. Therefore, the diluted earnings per share are equal to the basic earnings per share.

### 28 OFF INTERIM CONSOLIDATED BALANCE SHEET ITEMS

### (a) Foreign currencies

Cash and cash equivalents were balances held in foreign currencies as follows:

| United States Dollar ("USD") 4,243,228 5,089,827 Ringgit Malaysia ("MYR") 552,369 326,139 Euro ("EUR") 353,693 255,629 Korean Won ("KRW") 240,000 240,000 |  | Closing<br>balance   | Opening balance  |
|---|--|--|--|
| British Pound ("GBP") 1,556 1,566  Australian Dollar ("AUD") 110 110  | United States Dollar ("USD") Ringgit Malaysia ("MYR") Euro ("EUR") Korean Won ("KRW") Singapore Dollar ("SGD") British Pound ("GBP") Australian Dollar ("AUD") | 4,243,228<br>552,369<br>353,693<br>240,000<br>64,690<br>1,556<br>110 | 11,683,838<br>5,089,827<br>326,139<br>255,622<br>240,000<br>31,871<br>1,565<br>110<br>12,570 |

### 28 OFF INTERIM CONSOLIDATED BALANCE SHEET ITEMS (continued)

### (b) Write-off doubtful debts

As at end of period and beginning of period, the Group has written off some doubtful debts. Detail are as follows:

|  | Closing balance<br>VND | Opening balance<br>VND |
|--|------------------------|------------------------|
|  | VIVE                   | ****                   |
| MM Mega Market (Vietnam) Company Limited   | 1,753,989,596          | 1,753,989,596          |
| Branch of APAX English Joint Stock Company   | 792,325,065            | 792,325,065            |
| BIBOOK Company Limited   | 323,468,950            | 323,468,950            |
| Gia Phuc Vina Trading and Services Company Limited   | 259,363,400            | 259,363,400            |
| Thien Loc Trading Company Limited  | 219,103,729            | 219,103,729            |
| FDI Korea Vietnam Venture Joint Stock Company  | 212,811,152            | 212,811,152            |
| Tan Mai Bookstore  | 194,567,441            | 194,567,447            |
| Do Phuong Lam Company Limited  | 191,029,755            | 191,029,75             |
| City Center for Disease Control of Hanoi   | 118,328,760            | 118,328,760            |
| Bach Ma Service - Trading Joint Stock Company  | 107,886,623            | 107,886,623            |
| Educational Equipment 2 Joint Stock Company  | 80,950,154             | 80,950,154             |
| National Literature Bookstore Business House<br>Branch of Thien Hop Cultural Service               | 60,759,608             | 60,759,608             |
| and Trading Company  | 54,842,961             | 54,842,961             |
| Phuc Nhan Bookstore Business Household   | 52,063,917             | 52,063,917             |
| Pham Nguyen Co Ltd.  | 50,462,208             | 50,462,208             |
| Son Trang Technical and Trading Service Company Limited  | 40,425,000             | 40,425,000             |
| Thien An Printing Production Trading Service Company Limited                                       | 34,991,387             | 34,991,387             |
| Quy Hang Bookstore   | 31,484,618             | 31,484,618             |
| Mabel Company Limited  | 31,198,726             | 31,198,726             |
| Nhan Tri Book Private Enterprise   | 30,966,727             | 30,966,727             |
| Vo Thanh Dao Business Household  | 29,748,099             | 29,748,099             |
| HNPT Dong Hung Company Limited   | 27,709,021             | 27,709,021             |
| Hoang Gia Project Group Joint Stock Company  | 25,161,101             | 25,161,101             |
| Go May Bookstore Business Household  | 24,094,403             | 24,094,403             |
| Hoa Mai Stationery Trading Company Limited   | 19,785,744             | 19,785,744             |
| Vietnam Automobile Technology Joint Stock Company Thanh Do Investment Development and Construction | 14,922,450             | 14,922,450             |
| Joint Stock Company - Boutique Branch  | 12,091,540             | 12,091,540             |
| Nhan Van Vinh Truong Joint Stock Company   | 9,384,969              | 9,384,969              |
| Bao Nguyen Group Joint Stock Company   | 8,153,392              | 8,153,392              |
| Phuong Nam Retail Company Limited  | 4,725,320              | 4,725,320              |
| Tran Hieu Nghia One Member Company Limited   | 3,999,428              | 3,999,428              |
| Branch of Hoang Gia Project Group<br>Joint Stock Company in Ca Mau                                 | 1,889,725              | 1,889,725              |
|  | 4,822,684,969          | 4,822,684,969          |
|  |                        |                        |

### 29 NET REVENUE FROM SALES OF GOODS AND RENDERING OF SERVICES

| VND   | Previous period<br>VND  |
|---|---|
|   |   |
| 18,566,764,475<br>29,612,503,055<br>21,681,151                        | 1,658,103,810,659<br>362,864,613,177<br>45,034,777  |
| 18,200,948,681  | 2,021,013,458,613   |
|   |   |
| (2,647,700,369)<br>(2,698,616,855)<br>(2,448,786,003)<br>(89,836,740) | (830,565,626)<br>(1,074,021,572)<br>(3,308,531,094)   |
| (7,884,939,967)   | (5,213,118,292)   |
|   |   |
| 13,470,278,103<br>26,824,049,460<br>21,681,151                        | 1,653,964,713,939<br>361,790,591,605<br>45,034,777  |
| 40,316,008,714  | 2,015,800,340,321   |
| DERED   |   |
| Current period<br>VND   | Previous period<br>VND  |
| 026,713,793,460   | 1,070,934,052,329   |
| 3,088,086,919   | 15,515,928,106  |
| 029,801,880,379   | 1,086,449,980,435   |
|   | 18,566,764,475<br>29,612,503,055<br>21,681,151<br>48,200,948,681<br>(2,647,700,369)<br>(2,698,616,855)<br>(2,448,786,003)<br>(89,836,740)<br>(7,884,939,967)<br>(7,884,939,967)<br>13,470,278,103<br>26,824,049,460<br>21,681,151<br>40,316,008,714<br>DERED<br>Current period<br>VND |





14646

)NG T ) PHÂ P ĐOÀ

ÊNLO

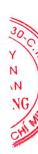
| 31 | FINANCIAL INCOME   |  |  |
|----|--|--|--|
|    |  | Current period<br>VND  | Previous period<br>VND   |
|    | Interest income from deposits  | 13,205,379,773   | 10,893,194,867   |
|    | Net gain from foreign currency translation at period-end Realised foreign exchange gains Dividend income | 7,769,654,736<br>6,203,468,366<br>195,000,000  | 7,570,185,505<br>10,852,106,570<br>180,000,000   |
|    |  | 27,373,502,875   | 29,495,486,942   |
| 32 | FINANCIAL EXPENSES   |  |  |
|    |  | Current period<br>VND  | Previous period<br>VND   |
|    | Interest expense Realised foreign exchange losses Reversal of provision for diminution                   | 9,724,794,542<br>5,258,630,494   | 6,245,797,625<br>4,040,762,251   |
|    | in value of investments Others   | (105,792,000)<br>2,528,884,760   | (181,184,000)<br>376,979,925   |
|    |  | 17,406,517,796   | 10,482,355,801   |
| 33 | SELLING EXPENSES   |  |  |
|    |  | Current period<br>VND  | Previous period<br>VND   |
|    | Marketing, trade fair and commercial promotion expenses Staff costs Depreciation Others                  | 259,130,970,364<br>160,017,560,169<br>5,724,678,904<br>64,712,380,400<br>489,585,589,837 | 109,309,612,053<br>173,667,343,308<br>5,144,132,154<br>74,477,517,314<br>362,598,604,829 |
|    |  |  |  |
| 34 | GENERAL AND ADMINISTRATION EXPENS  | SES  |  |
|    |  | Current period<br>VND  | Previous period<br>VND   |
|    | Staff costs Outside services expenses Depreciation and amortisation Others                               | 94,958,401,499<br>50,929,220,460<br>9,170,820,289<br>6,261,018,271                       | 110,679,644,534<br>49,909,783,502<br>9,032,434,906<br>3,579,142,060                      |
|    |  | 161,319,460,519  | 173,201,005,002  |

### 35 CORPORATE INCOME TAX ("CIT")

The CIT on the Group's accounting profit before tax differs from the theoretical amount that would arise using the applicable tax rate of 20% as follows:

|  | Current period<br>VND | Previous period<br>VND |
|--|-----------------------|------------------------|
| Accounting profit before tax   | 380,239,234,563       | 416,784,561,503        |
| Adjustment:  |                       |                        |
| Income not subject to tax  | (3,801,007,433)       | (180,000,000)          |
| Expenses not deductible for tax purposes Temporary differences for which no deferred | 7,586,192,370         | 4,801,631,875          |
| income tax asset has been recognised Tax losses for which no deferred income         | (1,720,955,973)       | 831,861,861            |
| tax asset was recognised   | 16,194,692,191        | 10,930,995,283         |
|  | 398,498,155,718       | 433,169,050,522        |
|  |                       |                        |
| Tax calculated at a rate of 20% Adjustment for under accrued CIT                     | 79,699,631,144        | 86,633,810,104         |
| in previous periods  | 280,422,312           | 347,604,758            |
| CIT charge (*)   | 79,980,053,456        | 86,981,414,862         |
| Charged to the interim consolidated income st  | atement:              |                        |
| CIT - current  | 80,586,144,656        | 70,141,533,443         |
| CIT - deferred (Note 22)   | (606,091,200)         | 16,839,881,419         |
|  | 79,980,053,456        | 86,981,414,862         |

<sup>(\*)</sup> The current CIT charge for the period is based on estimated taxable income and is subject to review and possible adjustments by the tax authorities.



### 36 COSTS OF OPERATION BY FACTOR

Costs of operation by factor represents all costs incurred during the period from the Group's operating activities, excluding cost of merchandise for trading activities. Details are as follows:

|   | Current period<br>VND   | Previous period<br>VND   |
|---|---|--|
| Raw materials Staff costs Outside service expenses Depreciation and amortisation Others | 567,319,699,861<br>388,516,745,525<br>214,690,039,291<br>46,823,325,309<br>219,460,682,622<br>1,436,810,492,608 | 519,585,913,443<br>408,038,610,146<br>185,479,418,978<br>48,296,784,603<br>94,752,356,713<br>1,256,153,083,883 |

### 37 SEGMENT REPORTING

The Chief Executive Officer of the Company determines that the management decisions of the Group are based primarily on the geographic areas in which the Group supplies products. As a result, the primary segment reporting of the Group is presented in respect of the Group's geographical segments.

For the segment reporting by geographical area, revenue by segment is presented based on the geographical locations of the customers which are in Vietnam ("domestic") or in countries other than Vietnam ("export"). Segment assets and cost incurred to acquired segment assets are not presented as the assets and the production facility are primarily based in Vietnam. Segment assets and cost incurred to acquired segment assets by geographical locations of the customer are not maintained by the Group.

|  | Current period<br>VND                                   | Previous period<br>VND                                  |
|--|---|---|
| Net revenue from sales of goods Net revenue from domestic sales Net revenue from export sales                          | 1,442,884,108,618<br>597,431,900,096                    | 1,441,672,006,976<br>574,128,333,345                    |
|  | 2,040,316,008,714                                       | 2,015,800,340,321                                       |
| Cost of goods sold Cost of goods sold - domestic Cost of goods sold - export   | 649,907,827,351<br>379,894,053,028<br>1,029,801,880,379 | 699,992,418,295<br>386,457,562,140<br>1,086,449,980,435 |
| Gross profit from sales of goods Gross profit from sales of goods - domestic Gross profit from sales of goods - export | 792,976,281,267<br>217,537,847,068<br>1,010,514,128,335 | 741,679,588,681<br>187,670,771,205<br>929,350,359,886   |



1464

ĴNG

OPH PD

IÊN1

HÔ H

### 38 RELATED PARTY DISCLOSURES

The Company is a joint stock company. Details of subsidiaries and associates are given in Note 1. Details of the key related parties and relationship are given as below:

| Related party Thien Long An Thinh Investment Corporation Pega Holdings Joint Stock Company Phuong Nam Cultural Joint Stock Company ("PNC") Phuong Nam Retail Company Limited | Major shareholder<br>Associate<br>Indirect associate<br>(from 3 June 2025)<br>Subsidiary of PNC |
|--|---|
|--|---|

### (a) Related party transactions

The primary transactions with related parties incurred in the period are:

|       |  | Current period<br>VND           | Previous period<br>VND |
|-------|--|---------------------------------|------------------------|
| (i)   | Net revenue from sales of goods and re                                 | ndering of services             | ;                      |
|       | Pega Holdings Joint Stock Company<br>Phuong Nam Retail Company Limited | 17,189,150,976<br>1,517,427,607 | 16,122,432,044         |
|       |  | 18,706,578,583                  | 16,122,432,044         |
| (ii)  | Purchases of goods and services  |                                 |                        |
|       | Pega Holdings Joint Stock Company<br>Phuong Nam Retail Company Limited | 4,025,453,633<br>300,075,925    | 4,565,370,050<br>-     |
|       |  | 4,325,529,558                   | 4,565,370,050          |
| (iii) | Rental income  |                                 |                        |
|       | Pega Holdings Joint Stock Company                                      | 180,000,000                     | 192,000,000            |
| (iv)  | Sales of fixed assets  |                                 |                        |
|       | Pega Holdings Joint Stock Company                                      |                                 | 1,942,533,329          |
| (v)   | Investments  |                                 |                        |
|       | Phuong Nam Cultural<br>Joint Stock Corporation                         | 143,188,925,000                 |                        |

### RELATED PARTY DISCLOSURES (continued) 38

### Related party transactions (continued) (a)

|       |   | Current period<br>VND | Previous period<br>VND |
|-------|---|-----------------------|------------------------|
| (vi)  | Dividends declared                            |                       |                        |
|       | Thien Long An Thinh<br>Investment Corporation | 61,629,070,500        |                        |
| (vii) | Compensation of key management                |                       |                        |
|       | Gross salaries and other benefits             | 7,789,775,000         | 7,079,125,000          |

### Period/year-end balances with related parties (b)

| Closing balance | <b>Opening</b> | balance |
|-----------------|----------------|---------|
| VND             |                | VND     |

16,000,000,000

16,000,000,000

### Short-term trade accounts receivable (Note 5) (i)

| Pega Holdings Joint Stock Company<br>Phuong Nam Retail Company Limited (*) | 15,758,557,263<br>10,241,437,893 | 12,326,751,343 |
|--|----------------------------------|----------------|
|  | 25,999,995,156                   | 12,326,751,343 |

As at beginning of period, the accounts receivable between the Group and (\*) Phuong Nam Retail Company Limited amounted to VND7,840,381,839 which was presented as accounts receivable from third parties (Note 5).

### Short-term lendings (Note 7) (ii)

Pega Holdings Joint Stock Company

|       | Pega Holdings Joint Stock Company      | 16,000,000,000 | 16,000,000,000 |
|-------|--|----------------|----------------|
| (iii) | Short-term trade accounts payable (Not | te 14)         |                |
|       | Pega Holdings Joint Stock Company      | 1,693,433,647  | 1,467,087,029  |

### 39 COMMITMENTS

# (a) Commitments under operating leases

The future minimum lease payments under non-cancellable operating leases were as follows:

|                            | Office                    | Ce                            | Warehouse                 | onse                      | Total                     | 1                         |
|----------------------------|---------------------------|-------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
|                            | Closing<br>balance<br>VND | Opening<br>balance<br>VND     | Closing<br>balance<br>VND | Opening<br>balance<br>VND | Closing<br>balance<br>VND | Opening<br>balance<br>VND |
| Within one year            | 15,286,343,023            | 15,286,343,023 17,923,681,994 | 33,802,255,989            | 23,681,510,705            | 49,088,599,012            | 41,605,192,699            |
| Between one and five years | 2,050,646,667             | 8,866,080,093                 | 29,655,043,263            | 47,464,318,425            | 31,705,689,930            | 56,330,398,518            |
|                            | 17,336,989,690            | 26,789,762,087                | 63,457,299,252            | 71,145,829,130            | 80,794,288,942            | 97,935,591,217            |

### (b) Capital commitments

Capital expenditure contracted for at the interim consolidated balance sheet date but not recognised in the interim consolidated financial statements was as follows:

| Opening balance | AND |
|-----------------|-----|
| Closing balance | DNA |

29,781,400,192

Machinery and equipment

### 40 SUBSEQUENT EVENTS

According to the confirmation letter from Citibank, N.A., Ho Chi Minh City Branch dated 1 August 2025, the account receivables amount of USD5,000,000 and the inventory amount of USD5,000,000, which the Group used as collateral assets for short-term borrowings granted to the Group, was completed the procedure for deregistering the secured transaction on 28 July 2025.

The interim consolidated financial statements were approved by the Chief Executive Officer of 26 August 2025.

Dao Xuan Nam Preparer Nguyen Ngoc Nhon Chief Accountant Than Phuong Nga Chief Executive Officer

CÔNG TY Cổ PHẦN TẬP ĐOÀN THIÊN LON